

MARKET OVERVIEW >>

Flint Hills Area Home Sales Fell in June

Total home sales in the Flint Hills MLS System fell last month to 3 units, compared to 11 units in June 2016. Total sales volume was \$0.2 million, down from a year earlier.

The median sale price in June was \$65,000, up from \$53,000 a year earlier. Homes that sold in June were typically on the market for 110 days and sold for 95.6% of their list prices.

Flint Hills Area Active Listings Down at End of June

The total number of active listings in the Flint Hills MLS System at the end of June was 30 units, down from 40 at the same point in 2016. This represents a 10.0 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$93,700.

During June, a total of 4 contracts were written down from 11 in June 2016. At the end of the month, there were 22 contracts pending, compared to 18 at the end of June 2016.

Entire MLS System		June		
Current Month		2017	2016	Change
Summary Statistics				
Home Sales		3	11	-72.7%
Active Listings		30	40	-25.0%
Months' Supply		10.0	3.6	175.0%
New Listings		9	8	12.5%
Contracts Written		4	11	-63.6%
Pending Contracts		22	18	22.2%
Sales Volume (1,000s)		203	728	-72.2%
Average	Sale Price	67,500	66,182	2.0%
	List Price of Actives	119,027	66,918	77.9%
	Days on Market	92	134	-31.6%
	Percent of List	92.8%	88.8%	4.5%
	Percent of Original	92.8%	85.0%	9.1%
Median	Sale Price	65,000	53,000	22.6%
	List Price of Actives	93,700	64,700	44.8%
	Days on Market	110	135	-18.5%
	Percent of List	95.6%	90.2%	6.0%
	Percent of Original	95.6%	85.1%	12.3%

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Your Association Working for You!

The Flint Hills MLS statistical reports are one of the many benefits you receive from being a member of the Great Plains Association of REALTORS®. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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THREE-YEAR COMPARISONS

SUMMARY >>

BREAKDOWNS BY HOME TYPE
ENTIRE MLS SYSTEM
AS OF 7/9/2017

June MLS Statistics By Property Type		2017			2016			2015		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		3	3	0	11	11	0	6	6	0
Change from prior year		-72.7%	-72.7%	N/A	83.3%	83.3%	N/A	-25.0%	-25.0%	N/A
Active Listings		30	30	0	40	40	0	35	33	2
Change from prior year		-25.0%	-25.0%	N/A	14.3%	21.2%	-100.0%	-16.7%	-21.4%	N/A
Months' Supply		10.0	10.0	N/A	3.6	3.6	N/A	5.8	5.5	N/A
Change from prior year		175.0%	175.0%	N/A	-37.7%	-33.9%	N/A	11.1%	4.8%	N/A
New Listings		9	9	0	8	8	0	20	16	4
Change from prior year		12.5%	12.5%	N/A	-60.0%	-50.0%	-100.0%	233.3%	166.7%	N/A
Contracts Written		4	4	0	11	11	0	3	3	0
Change from prior year		-63.6%	-63.6%	N/A	266.7%	266.7%	N/A	-40.0%	-40.0%	N/A
Pending Contracts		22	22	0	18	18	0	18	18	0
Change from prior year		22.2%	22.2%	N/A	0.0%	0.0%	N/A	12.5%	12.5%	N/A
Sales Volume (1,000s)		203	203	0	728	728	0	845	845	0
Change from prior year		-72.2%	-72.2%	N/A	-13.8%	-13.8%	N/A	55.9%	55.9%	N/A
Average	Sale Price	67,500	67,500	N/A	66,182	66,182	N/A	140,792	140,792	N/A
	Change from prior year	2.0%	2.0%	N/A	-53.0%	-53.0%	N/A	107.8%	107.8%	N/A
	List Price of Actives	119,027	119,027	N/A	66,918	66,918	N/A	79,740	84,552	350
	Change from prior year	77.9%	77.9%	N/A	-16.1%	-20.9%	N/A	-34.2%	-30.2%	N/A
	Days on Market	92	92	N/A	134	134	N/A	120	120	N/A
	Change from prior year	-31.6%	-31.6%	N/A	12.4%	12.4%	N/A	2.1%	2.1%	N/A
Median	Percent of List	92.8%	92.8%	N/A	88.8%	88.8%	N/A	94.6%	94.6%	N/A
	Change from prior year	4.5%	4.5%	N/A	-6.1%	-6.1%	N/A	8.8%	8.8%	N/A
	Percent of Original	92.8%	92.8%	N/A	85.0%	85.0%	N/A	93.6%	93.6%	N/A
	Change from prior year	9.1%	9.1%	N/A	-9.2%	-9.2%	N/A	11.5%	11.5%	N/A
	Sale Price	65,000	65,000	N/A	53,000	53,000	N/A	128,875	128,875	N/A
	Change from prior year	22.6%	22.6%	N/A	-58.9%	-58.9%	N/A	78.4%	78.4%	N/A
Median	List Price of Actives	93,700	93,700	N/A	64,700	64,700	N/A	65,000	65,000	350
	Change from prior year	44.8%	44.8%	N/A	-0.5%	-0.5%	N/A	-32.1%	-32.1%	N/A
	Days on Market	110	110	N/A	135	135	N/A	75	75	N/A
	Change from prior year	-18.5%	-18.5%	N/A	80.0%	80.0%	N/A	-33.0%	-33.0%	N/A
	Percent of List	95.6%	95.6%	N/A	90.2%	90.2%	N/A	94.0%	94.0%	N/A
	Change from prior year	6.0%	6.0%	N/A	-4.1%	-4.1%	N/A	6.8%	6.8%	N/A
Median	Percent of Original	95.6%	95.6%	N/A	85.1%	85.1%	N/A	92.2%	92.2%	N/A
	Change from prior year	12.3%	12.3%	N/A	-7.8%	-7.8%	N/A	6.8%	6.8%	N/A

YEAR-TO-DATE STATISTICS

SUMMARY >>

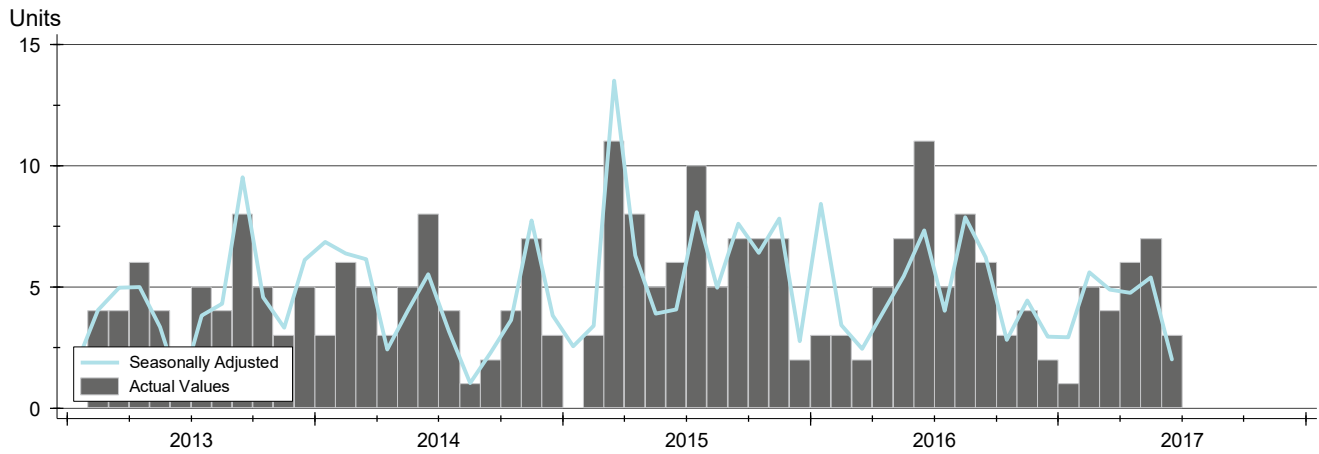
**YTD BREAKDOWNS BY HOME TYPE
ENTIRE MLS SYSTEM
AS OF 7/9/2017**

Year-to-Date Activity By Property Type		2017			2016			2015		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		26	26	0	31	31	0	33	33	0
Change from prior year		-16.1%	-16.1%	N/A	-6.1%	-6.1%	N/A	10.0%	10.0%	N/A
New Listings		57	53	4	66	63	3	84	75	9
Change from prior year		-13.6%	-15.9%	33.3%	-21.4%	-16.0%	-66.7%	35.5%	23.0%	800.0%
Contracts Written		32	32	0	40	40	0	42	42	0
Change from prior year		-20.0%	-20.0%	N/A	-4.8%	-4.8%	N/A	35.5%	35.5%	N/A
Sales Volume (1,000s)		2,311	2,311	0	2,850	2,850	0	52,678	52,678	0
Change from prior year		-18.9%	-18.9%	N/A	-94.6%	-94.6%	N/A	2442.8%	2442.8%	N/A
Average	Sale Price	88,892	88,892	N/A	91,935	91,935	N/A	1,596,311	1,596,311	N/A
	Change from prior year	-3.3%	-3.3%	N/A	-94.2%	-94.2%	N/A	2211.6%	2211.6%	N/A
	Days on Market	135	135	N/A	102	102	N/A	152	152	N/A
	Change from prior year	32.3%	32.3%	N/A	-32.9%	-32.9%	N/A	8.5%	8.5%	N/A
	Percent of List	92.5%	92.5%	N/A	90.9%	90.9%	N/A	93.4%	93.4%	N/A
Change from prior year	1.8%	1.8%	N/A	-2.7%	-2.7%	N/A	2.3%	2.3%	N/A	
Median	Percent of Original	90.0%	90.0%	N/A	89.4%	89.4%	N/A	90.0%	90.0%	N/A
	Change from prior year	0.7%	0.7%	N/A	-0.7%	-0.7%	N/A	2.4%	2.4%	N/A
	Sale Price	81,500	81,500	N/A	77,000	77,000	N/A	58,000	58,000	N/A
	Change from prior year	5.8%	5.8%	N/A	32.8%	32.8%	N/A	-7.7%	-7.7%	N/A
	Days on Market	64	64	N/A	84	84	N/A	96	96	N/A
Change from prior year	-23.8%	-23.8%	N/A	-12.5%	-12.5%	N/A	-17.9%	-17.9%	N/A	
Percent of List	Change from prior year	3.4%	3.4%	N/A	-0.3%	-0.3%	N/A	1.6%	1.6%	N/A
	Percent of Original	92.4%	92.4%	N/A	91.1%	91.1%	N/A	91.2%	91.2%	N/A
	Change from prior year	1.4%	1.4%	N/A	-0.1%	-0.1%	N/A	1.2%	1.2%	N/A

CLOSED LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

HISTORY >>



SUMMARY >>

Summary Statistics for Closed Listings		June			Year-to-Date		
		2017	2016	Change	2017	2016	Change
Closed Listings		3	11	-72.7%	26	31	-16.1%
Volume (1,000s)		203	728	-72.2%	2,311	2,850	-18.9%
Average	Sale Price	67,500	66,182	2.0%	88,892	91,935	-3.3%
	Days on Market	92	134	-31.6%	135	102	32.3%
	Percent of List	92.8%	88.8%	4.5%	92.5%	90.9%	1.8%
	Percent of Original	92.8%	85.0%	9.1%	90.0%	89.4%	0.7%
Median	Sale Price	65,000	53,000	22.6%	81,500	77,000	5.8%
	Days on Market	110	135	-18.5%	64	84	-23.8%
	Percent of List	95.6%	90.2%	6.0%	95.3%	92.2%	3.4%
	Percent of Original	95.6%	85.1%	12.3%	92.4%	91.1%	1.4%

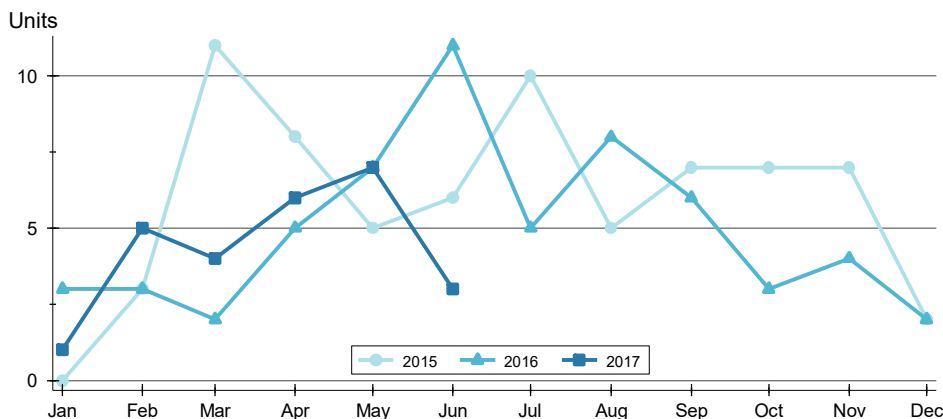
A total of 3 homes sold in the Flint Hills MLS System in June, down from 11 units in June 2016. Total sales volume fell to \$0.2 million compared to \$0.7 million in the previous year.

The median sales price in June was \$65,000, up 22.6% compared to the prior year. Median days on market was 110 days, up from 44 days in May, but down from 135 in June 2016.

CLOSED LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

BY MONTH >>



Month	2015	2016	2017
January	0	3	1
February	3	3	5
March	11	2	4
April	8	5	6
May	5	7	7
June	6	11	3
July	10	5	10
August	5	8	6
September	7	6	7
October	7	3	4
November	7	4	2
December	2	2	2

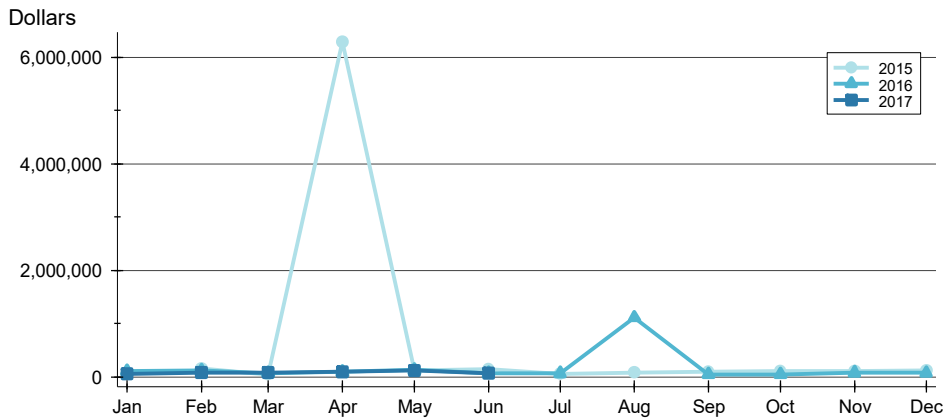
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	1	33.3%	23	22,500	22,500	10	10	100.0%	100.0%	100.0%	100.0%
\$25,000-\$49,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$50,000-\$99,999	1	33.3%	65	65,000	65,000	156	156	95.6%	95.6%	95.6%	95.6%
\$100,000-\$124,999	1	33.3%	115	115,000	115,000	110	110	82.7%	82.7%	82.7%	82.7%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	3	100.0%	203	67,500	65,000	92	110	92.8%	95.6%	92.8%	95.6%

CLOSED LISTINGS ANALYSIS

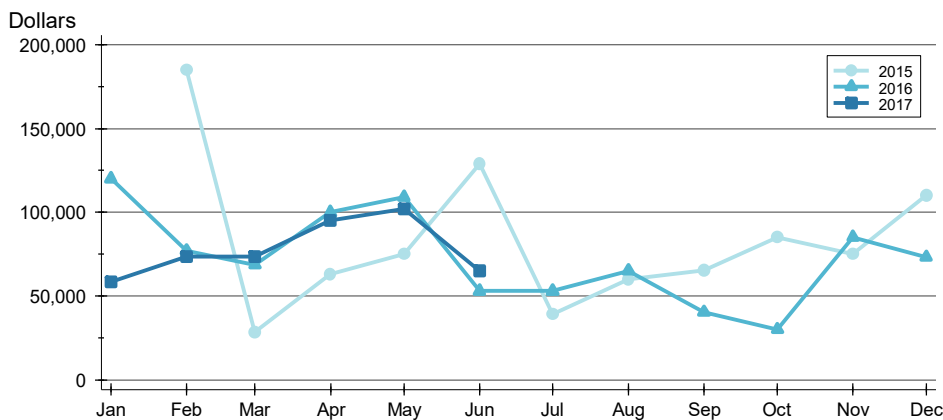
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE



Month	2015	2016	2017
January	N/A	106,667	58,500
February	146,333	119,333	79,500
March	47,591	68,500	75,225
April	6,286,000	86,700	92,483
May	116,600	124,786	113,843
June	140,792	66,182	67,500
July	57,000	63,980	
August	74,600	1,108,963	
September	94,571	43,383	
October	98,571	46,833	
November	101,500	76,600	
December	110,000	73,250	

MEDIAN PRICE

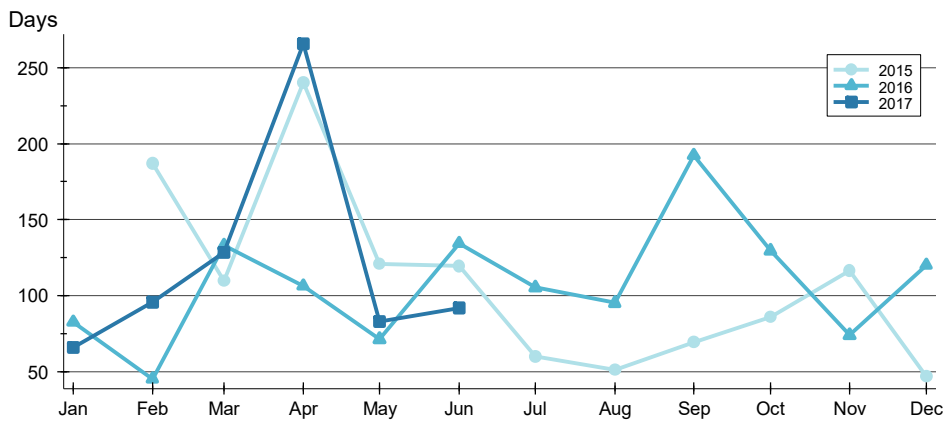


Month	2015	2016	2017
January	N/A	120,000	58,500
February	185,000	77,000	73,500
March	28,500	68,500	73,450
April	63,000	100,000	95,000
May	75,000	109,000	102,000
June	128,875	53,000	65,000
July	39,250	53,000	
August	60,000	65,100	
September	65,500	40,500	
October	85,000	30,000	
November	75,000	85,200	
December	110,000	73,250	

CLOSED LISTINGS ANALYSIS

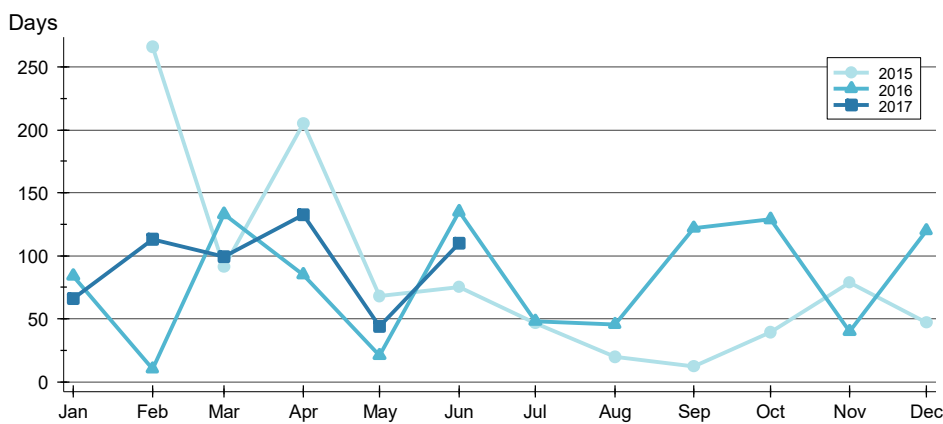
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE DOM >>



Month	2015	2016	2017
January	N/A	83	66
February	187	45	96
March	110	133	128
April	240	106	266
May	121	71	83
June	120	134	92
July	60	105	66
August	51	95	66
September	69	192	66
October	86	130	66
November	117	74	66
December	47	120	66

MEDIAN DOM >>

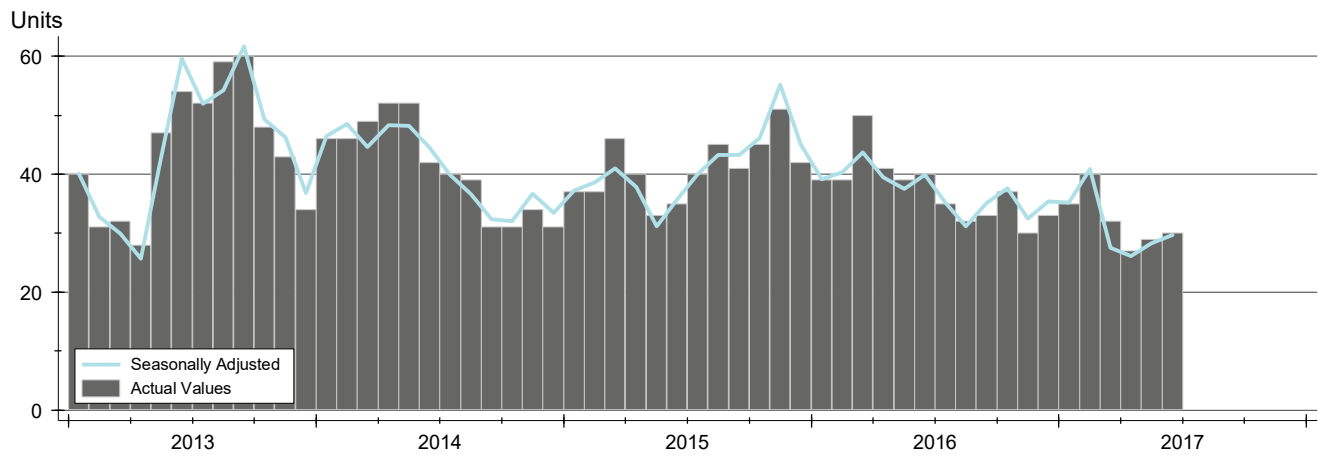


Month	2015	2016	2017
January	N/A	84	66
February	266	10	113
March	91	133	100
April	205	85	133
May	68	21	44
June	75	135	110
July	47	48	66
August	20	46	66
September	12	122	66
October	39	129	66
November	79	40	66
December	47	120	66

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2017	2016	Change
Active Listings		30	40	-25.0%
Months' Supply		10.0	3.6	175.0%
Volume (1,000s)		3,571	2,677	33.4%
Average	List Price	119,027	66,918	77.9%
	Days on Market	121	152	-20.5%
	Percent of Original	98.1%	97.0%	1.2%
Median	List Price	93,700	64,700	44.8%
	Days on Market	92	119	-22.7%
	Percent of Original	100.0%	100.0%	0.0%

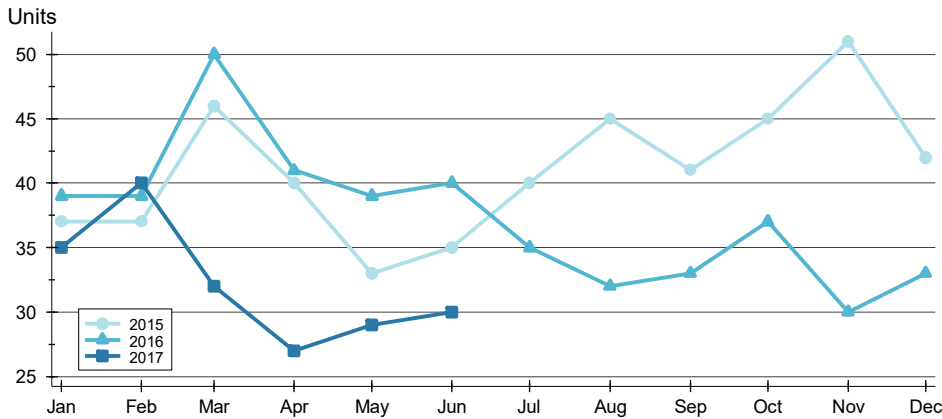
A total of 30 homes were available for sale in the Flint Hills MLS System at the end of June. This represents a 10.0 months' supply of active listings.

The median list price of homes on the market at the end of June was \$93,700, up 44.8% from 2016. The typical time on market for active listings was 92 days, down from 119 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



Month	2015	2016	2017
January	37	39	35
February	37	39	40
March	46	50	32
April	40	41	27
May	33	39	29
June	35	40	30
July	40	35	35
August	45	32	33
September	41	33	37
October	45	30	30
November	51	30	33
December	42	33	33

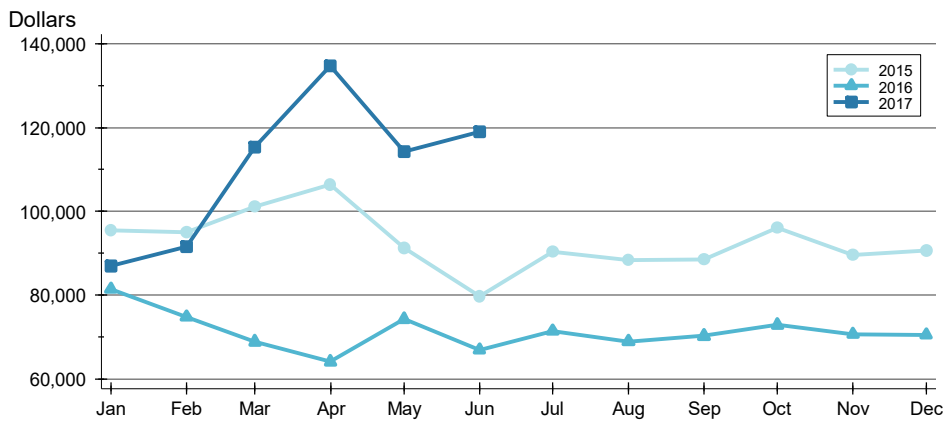
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	3	10.0%	21	3.0	6,967	700	34	2	100.0%	100.0%
\$25,000-\$49,999	2	6.7%	89	N/A	44,500	44,500	287	287	100.0%	100.0%
\$50,000-\$99,999	11	36.7%	845	11.0	76,818	72,500	171	113	97.5%	100.0%
\$100,000-\$124,999	4	13.3%	465	4.0	116,250	120,000	123	129	96.6%	100.0%
\$125,000-\$149,999	2	6.7%	276	N/A	138,000	138,000	29	29	100.0%	100.0%
\$150,000-\$174,999	3	10.0%	487	N/A	162,300	159,900	37	14	100.0%	100.0%
\$175,000-\$199,999	1	3.3%	190	N/A	190,000	190,000	104	104	97.4%	97.4%
\$200,000-\$249,999	1	3.3%	200	N/A	200,000	200,000	87	87	100.0%	100.0%
\$250,000-\$299,999	2	6.7%	549	N/A	274,500	274,500	65	65	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	1	3.3%	449	N/A	449,000	449,000	94	94	87.2%	87.2%
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	30	100.0%	3,571	10.0	119,027	93,700	121	92	98.1%	100.0%

ACTIVE LISTINGS ANALYSIS

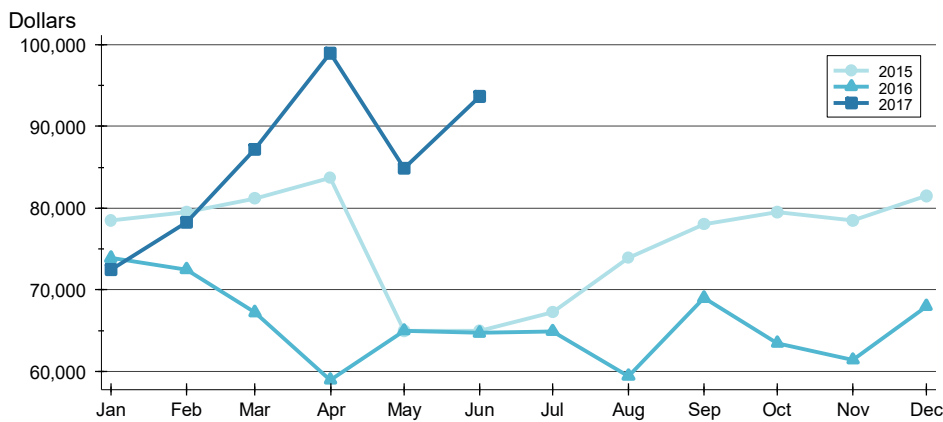
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE >>



Month	2015	2016	2017
January	95,438	81,442	86,871
February	94,957	74,806	91,588
March	101,063	68,815	115,270
April	106,439	64,025	134,711
May	91,294	74,254	114,290
June	79,740	66,918	119,027
July	90,260	71,349	71,349
August	88,326	68,938	71,349
September	88,504	70,250	71,349
October	96,004	72,851	71,349
November	89,486	70,597	71,349
December	90,575	70,455	71,349

MEDIAN PRICE >>

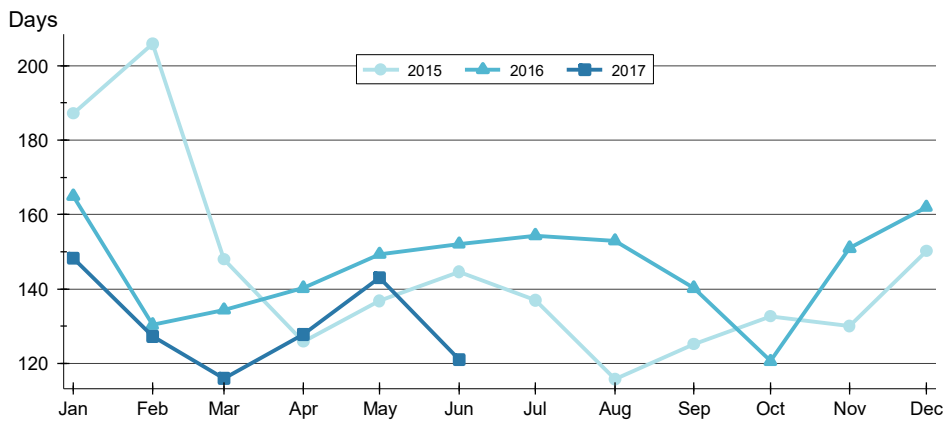


Month	2015	2016	2017
January	78,500	73,900	72,500
February	79,500	72,500	78,250
March	81,200	67,250	87,200
April	83,750	59,000	99,000
May	65,000	65,000	84,900
June	65,000	64,700	93,700
July	67,250	64,900	64,900
August	73,900	59,450	64,900
September	78,000	69,000	69,000
October	79,500	63,500	63,500
November	78,500	61,450	61,450
December	81,500	68,000	68,000

ACTIVE LISTINGS ANALYSIS

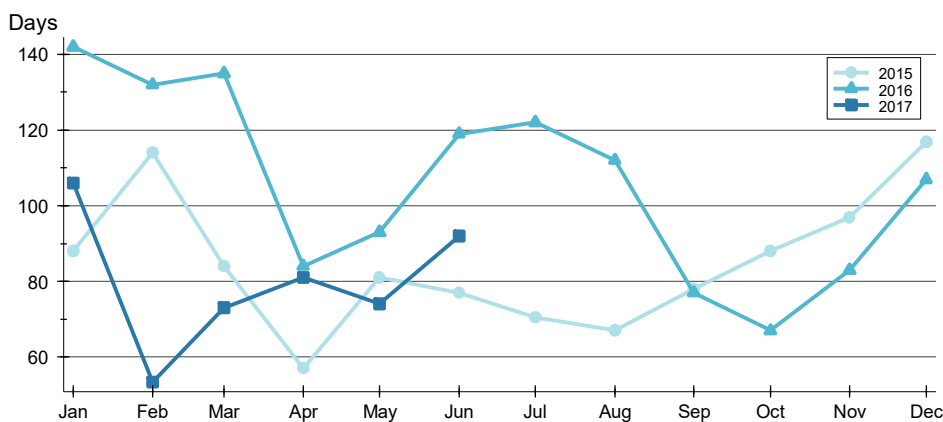
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE DOM



Month	2015	2016	2017
January	187	165	148
February	206	130	127
March	148	134	116
April	126	140	128
May	137	149	143
June	145	152	121
July	137	154	154
August	116	153	153
September	125	140	140
October	133	121	121
November	130	151	151
December	150	162	162

MEDIAN DOM

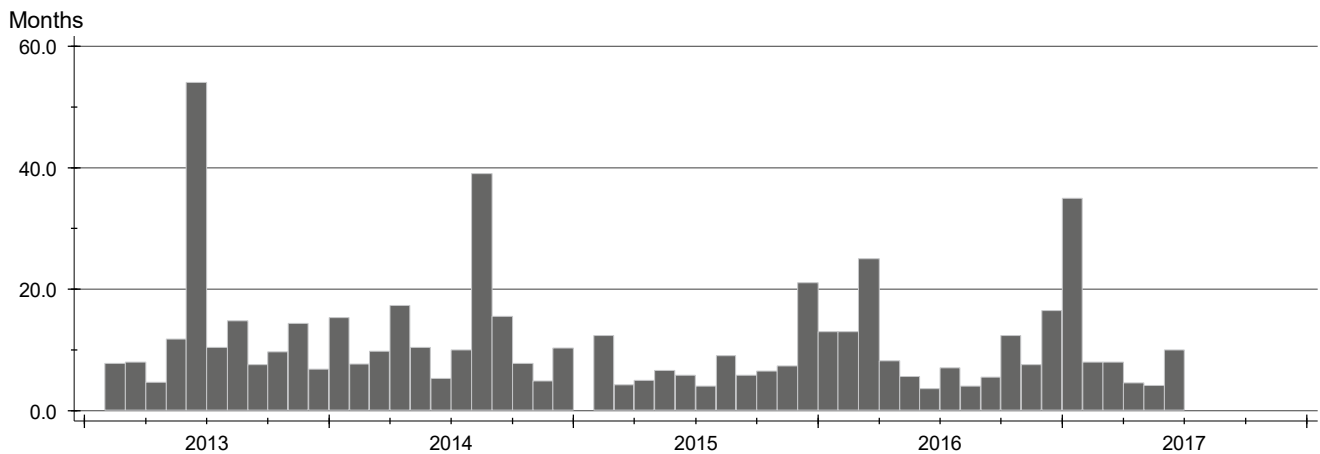


Month	2015	2016	2017
January	88	142	106
February	114	132	54
March	84	135	73
April	57	84	81
May	81	93	74
June	77	119	92
July	71	122	122
August	67	112	112
September	78	77	77
October	88	67	67
November	97	83	83
December	117	107	107

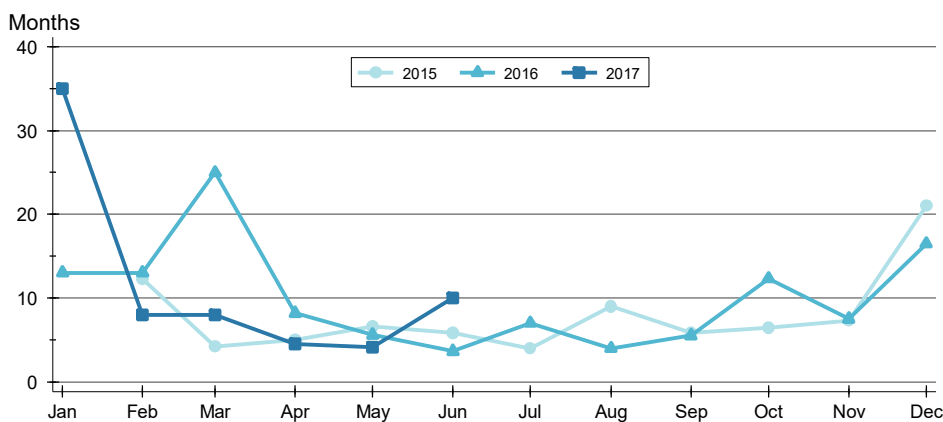
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



BY MONTH >>

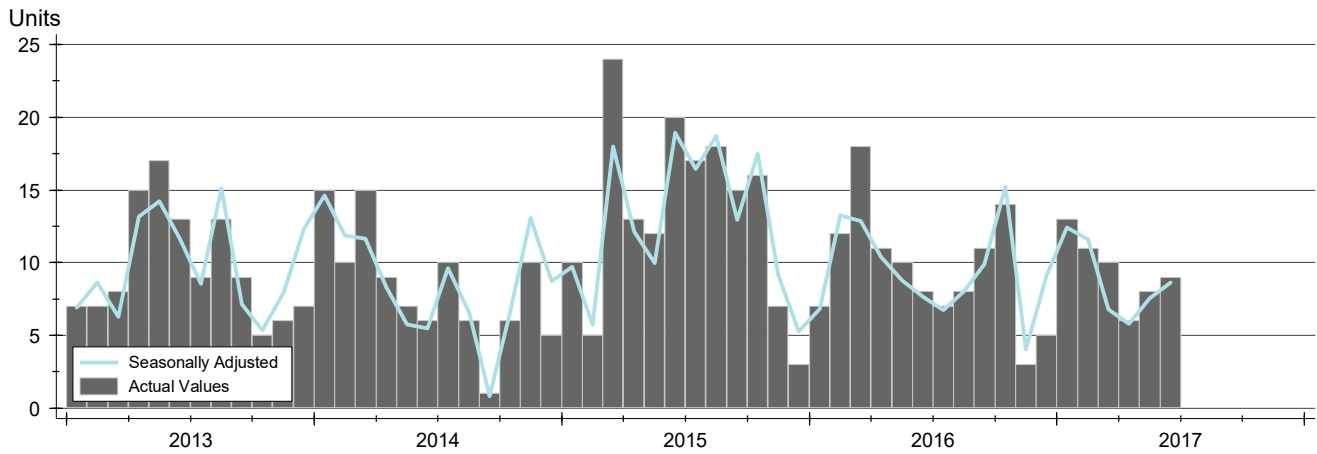


Month	2015	2016	2017
January	N/A	13.0	35.0
February	12.3	13.0	8.0
March	4.2	25.0	8.0
April	5.0	8.2	4.5
May	6.6	5.6	4.1
June	5.8	3.6	10.0
July	4.0	7.0	
August	9.0	4.0	
September	5.9	5.5	
October	6.4	12.3	
November	7.3	7.5	
December	21.0	16.5	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



SUMMARY >>

Summary Statistics for New Listings		June		
		2017	2016	Change
Current Month	New Listings	9	8	12.5%
	Volume (1,000s)	708	608	16.3%
	Average List Price	78,622	76,050	3.4%
	Median List Price	69,900	69,450	0.6%
YTD	New Listings	57	66	-13.6%
	Volume (1,000s)	5,799	4,940	17.4%
	Average List Price	101,739	74,842	35.9%
	Median List Price	89,900	69,000	30.3%

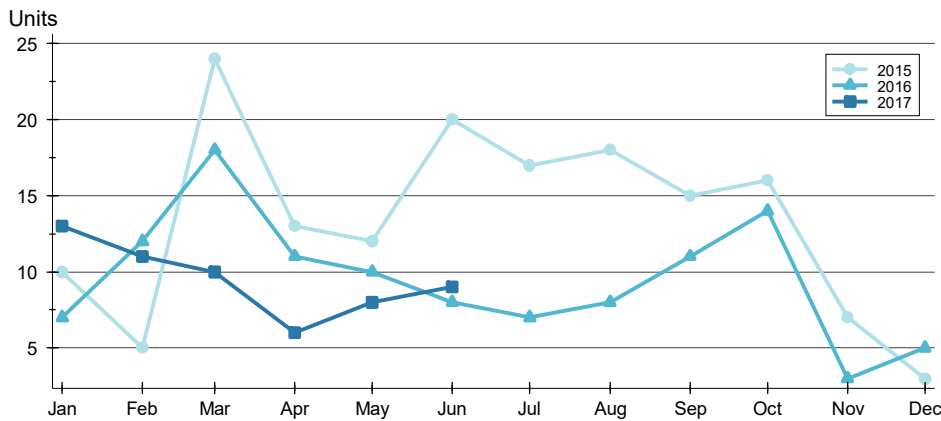
A total of 9 new listings were added in the Flint Hills MLS System during June, up 12.5% from the same month in 2016. Year-to-date the Flint Hills MLS System has seen 57 new listings.

The median list price of these homes was \$69,900 up from \$69,450 in 2016.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



Month	2015	2016	2017
January	10	7	13
February	5	12	11
March	24	18	10
April	13	11	6
May	12	10	8
June	20	8	9
July	17	7	8
August	18	8	8
September	15	11	14
October	16	14	3
November	7	3	5
December	3	5	3

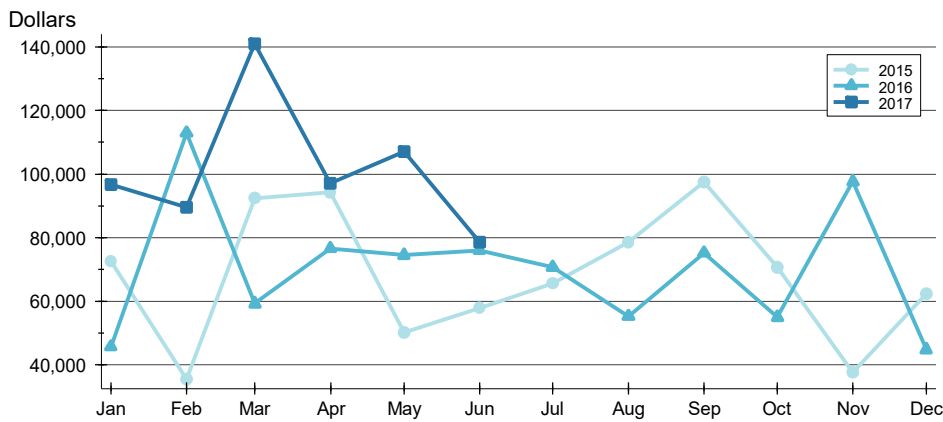
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	3	33.3%	24	7,967	700
\$25,000-\$49,999	0	0.0%	0	N/A	N/A
\$50,000-\$99,999	3	33.3%	206	68,767	69,900
\$100,000-\$124,999	0	0.0%	0	N/A	N/A
\$125,000-\$149,999	1	11.1%	144	143,500	143,500
\$150,000-\$174,999	2	22.2%	334	166,950	166,950
\$175,000-\$199,999	0	0.0%	0	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	9	100.0%	708	78,622	69,900

NEW LISTINGS ANALYSIS

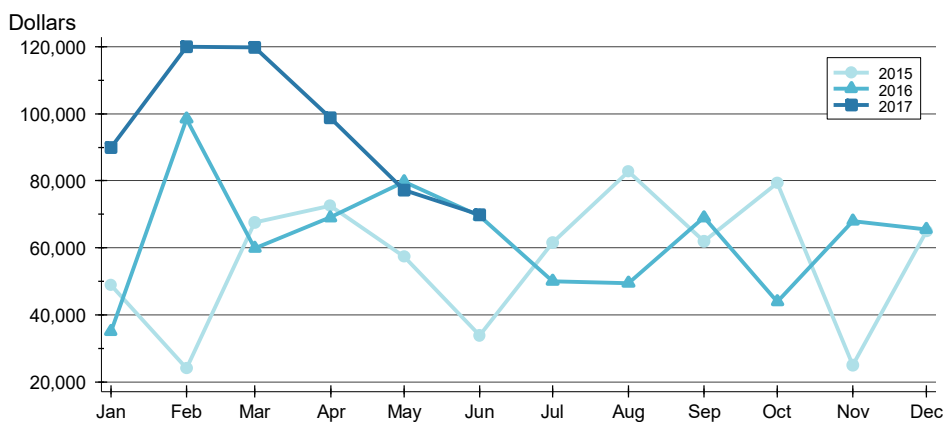
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE >>



Month	2015	2016	2017
January	72,470	45,757	96,754
February	35,680	112,983	89,675
March	92,383	59,243	140,925
April	94,248	76,664	97,092
May	50,242	74,540	106,938
June	57,833	76,050	78,622
July	65,687	70,729	
August	78,561	55,331	
September	97,487	75,182	
October	70,784	55,004	
November	37,679	97,633	
December	62,300	44,840	

MEDIAN PRICE >>

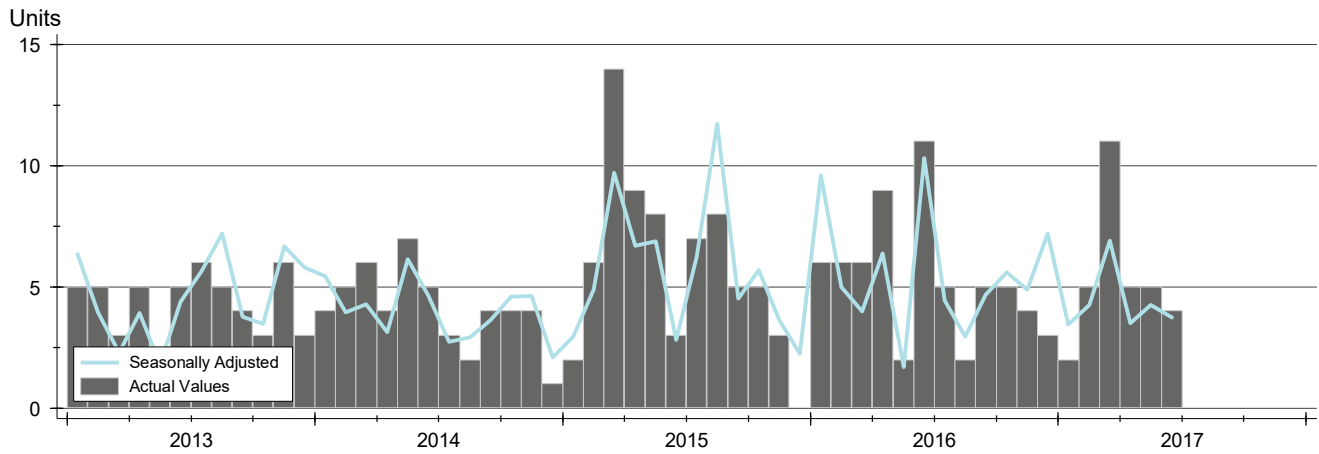


Month	2015	2016	2017
January	48,750	35,000	89,900
February	24,000	98,500	120,000
March	67,450	59,900	119,750
April	72,500	69,000	98,750
May	57,250	79,750	77,200
June	33,700	69,450	69,900
July	61,500	50,000	
August	82,750	49,500	
September	62,000	69,000	
October	79,250	43,900	
November	25,000	68,000	
December	64,900	65,500	

CONTRACTS WRITTEN ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		June			Year-to-Date		
		2017	2016	Change	2017	2016	Change
Closed Listings		4	11	-63.6%	32	40	-20.0%
Volume (1,000s)		199	782	-74.6%	3,054	3,821	-20.1%
Average	Sale Price	49,700	71,073	-30.1%	95,434	95,523	-0.1%
	Days on Market	17	157	-89.5%	124	114	8.7%
	Percent of Original	100.0%	91.0%	9.9%	91.7%	90.1%	1.8%
Median	Sale Price	52,400	52,500	-0.2%	72,000	81,700	-11.9%
	Days on Market	18	103	-83.0%	54	81	-34.0%
	Percent of Original	100.0%	95.7%	4.5%	95.4%	92.3%	3.3%

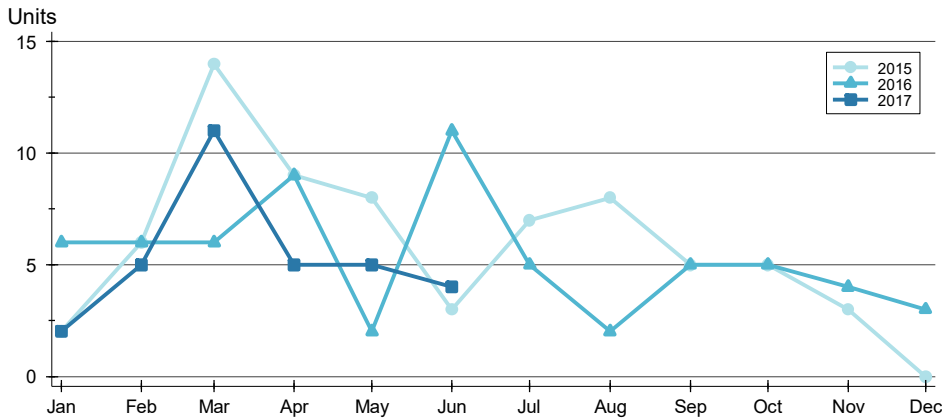
A total of 4 contracts for sale were written in the Flint Hills MLS System during the month of June, down from 11 in 2016. The median list price of these homes was \$52,400, down from \$52,500 the prior year.

Half of the homes that went under contract in June were on the market less than 18 days, compared to 103 days in June 2016.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



Month	2015	2016	2017
January	2	6	2
February	6	6	5
March	14	6	11
April	9	9	5
May	8	2	5
June	3	11	4
July	7	5	5
August	8	2	5
September	5	5	5
October	5	5	5
November	3	4	4
December	0	3	3

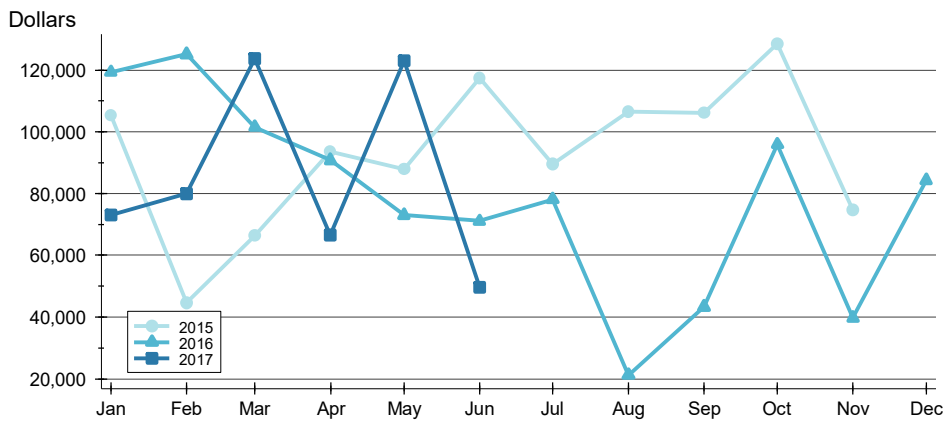
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	1	25.0%	23	22,500	22,500	10	10	100.0%	100.0%
\$25,000-\$49,999	1	25.0%	45	44,900	44,900	30	30	100.0%	100.0%
\$50,000-\$99,999	2	50.0%	131	65,700	65,700	13	13	100.0%	100.0%
\$100,000-\$124,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	4	100.0%	199	49,700	52,400	17	18	100.0%	100.0%

CONTRACTS WRITTEN ANALYSIS

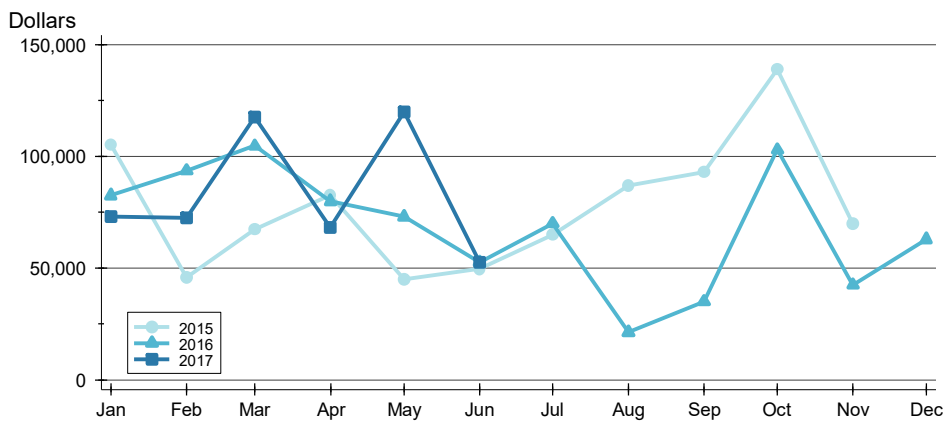
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE »



Month	2015	2016	2017
January	105,250	119,317	73,000
February	44,500	125,117	80,040
March	66,314	101,550	123,700
April	93,478	90,800	66,580
May	87,988	73,000	123,060
June	117,333	71,073	49,700
July	89,686	78,080	78,080
August	106,588	21,250	21,250
September	106,080	43,280	43,280
October	128,500	95,900	95,900
November	74,633	39,750	39,750
December	N/A	84,300	84,300

MEDIAN PRICE »

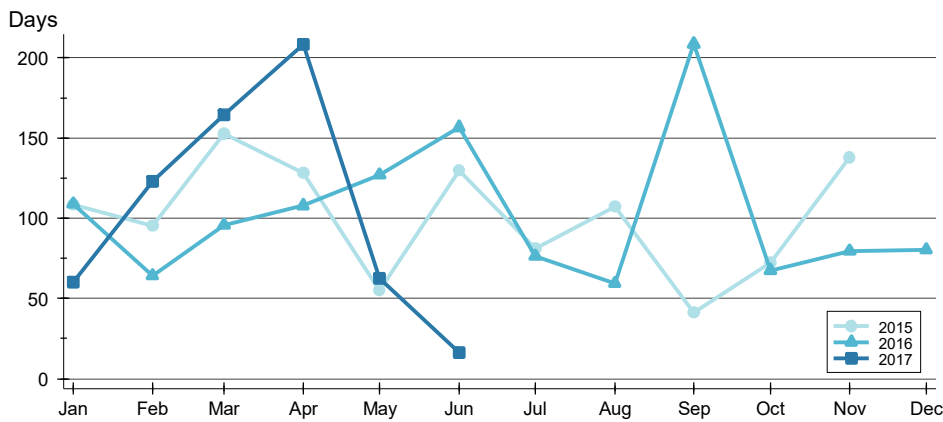


Month	2015	2016	2017
January	105,250	82,500	73,000
February	45,750	93,700	72,500
March	67,400	104,750	117,500
April	82,500	79,900	68,000
May	45,000	73,000	119,900
June	49,500	52,500	52,400
July	65,000	69,900	69,900
August	87,000	21,250	21,250
September	93,000	35,000	35,000
October	139,000	103,000	103,000
November	69,900	42,500	42,500
December	N/A	62,900	62,900

CONTRACTS WRITTEN ANALYSIS

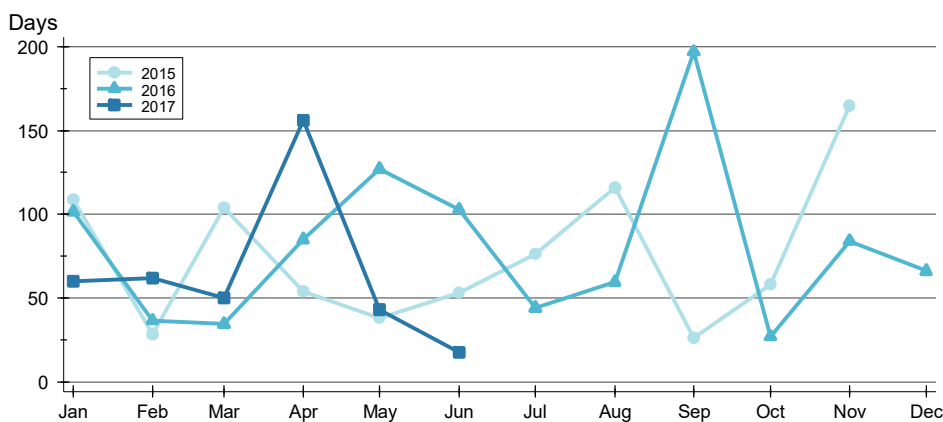
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE DOM >>



Month	2015	2016	2017
January	109	109	60
February	95	64	123
March	153	96	165
April	128	108	208
May	55	127	62
June	130	157	17
July	81	76	
August	107	60	
September	41	209	
October	72	68	
November	138	80	
December	N/A	80	

MEDIAN DOM >>

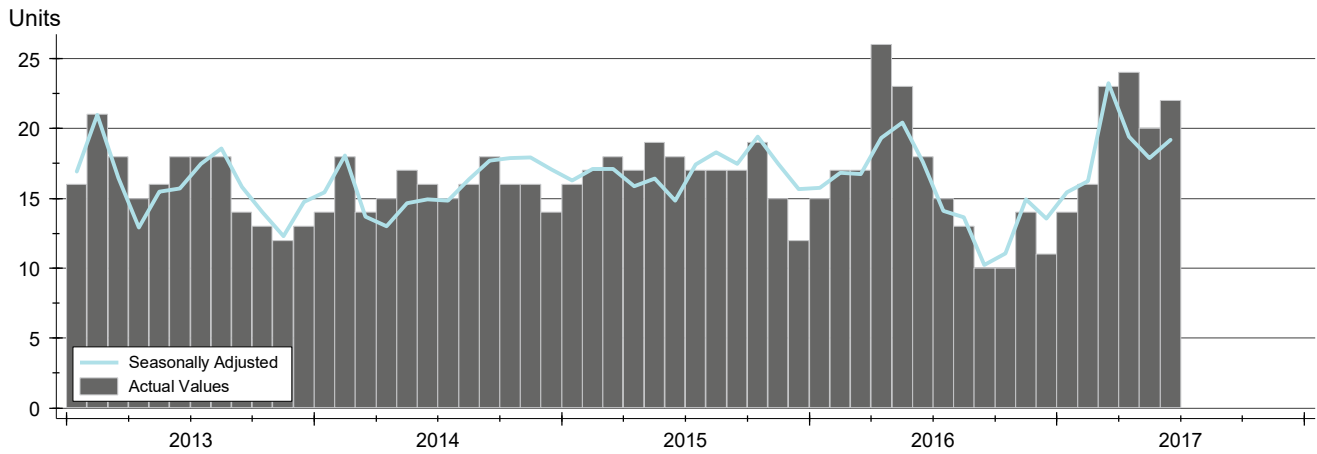


Month	2015	2016	2017
January	109	102	60
February	29	37	62
March	104	35	50
April	54	85	156
May	38	127	43
June	53	103	18
July	76	44	
August	116	60	
September	26	197	
October	58	27	
November	165	84	
December	N/A	66	

PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2017	2016	Change
Active Listings		22	18	22.2%
Volume (1,000s)		1,633	1,165	40.2%
Average	List Price	74,214	64,694	14.7%
	Days on Market	69	99	-30.6%
	Percent of Original	97.6%	98.8%	-1.2%
Median	List Price	53,200	50,200	6.0%
	Days on Market	55	59	-6.8%
	Percent of Original	100.0%	100.0%	0.0%

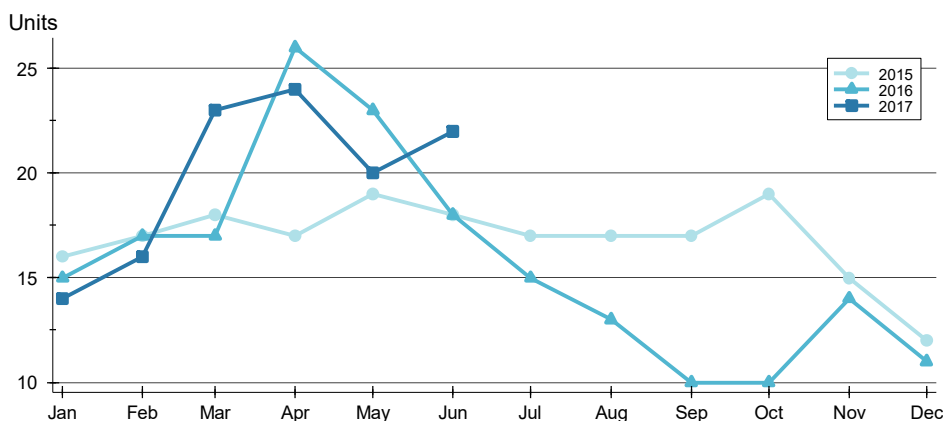
A total of 22 listings in the Flint Hills MLS System had contracts pending at the end of June, up from 18 contracts pending at the end of June 2016.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



Month	2015	2016	2017
January	16	15	14
February	17	17	16
March	18	17	23
April	17	26	24
May	19	23	20
June	18	18	22
July	17	15	15
August	17	13	13
September	17	10	10
October	19	10	10
November	15	14	14
December	12	11	11

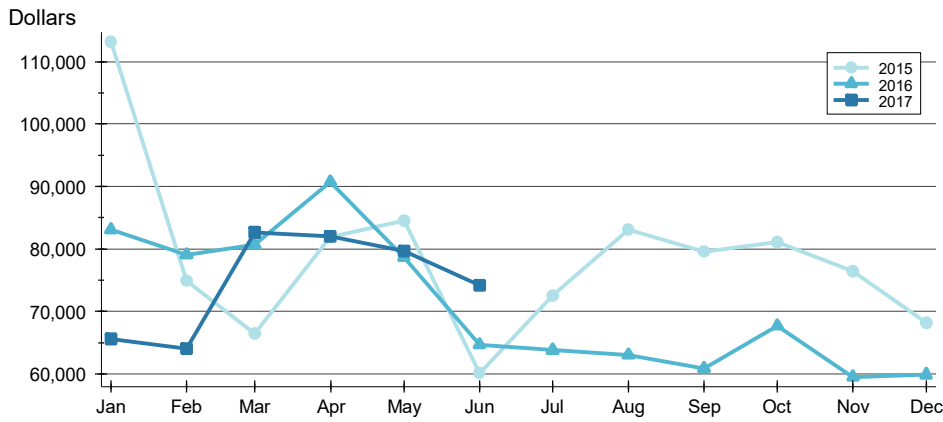
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	5	22.7%	96	19,160	19,900	44	26	95.8%	100.0%
\$25,000-\$49,999	5	22.7%	214	42,780	44,000	64	84	100.0%	100.0%
\$50,000-\$99,999	8	36.4%	515	64,388	67,700	79	53	98.1%	100.0%
\$100,000-\$124,999	1	4.5%	120	119,900	119,900	18	18	100.0%	100.0%
\$125,000-\$149,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$150,000-\$174,999	1	4.5%	159	159,000	159,000	125	125	83.7%	83.7%
\$175,000-\$199,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	2	9.1%	529	264,500	264,500	99	99	100.0%	100.0%
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	22	100.0%	1,633	74,214	53,200	69	55	97.6%	100.0%

PENDING CONTRACTS ANALYSIS

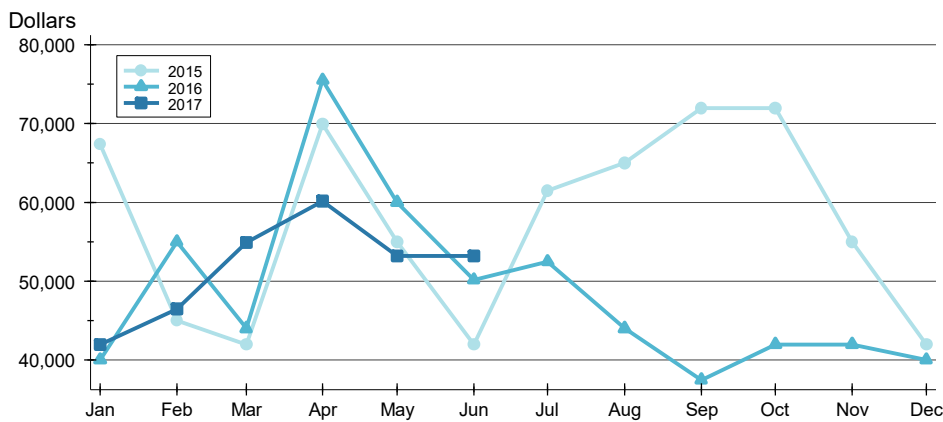
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE >>



Month	2015	2016	2017
January	113,156	83,073	65,621
February	74,888	79,059	64,094
March	66,394	80,682	82,648
April	81,988	90,754	81,992
May	84,547	78,639	79,675
June	60,139	64,694	74,214
July	72,488	63,807	
August	83,041	63,046	
September	79,529	60,870	
October	81,105	67,670	
November	76,440	59,550	
December	68,175	59,882	

MEDIAN PRICE >>

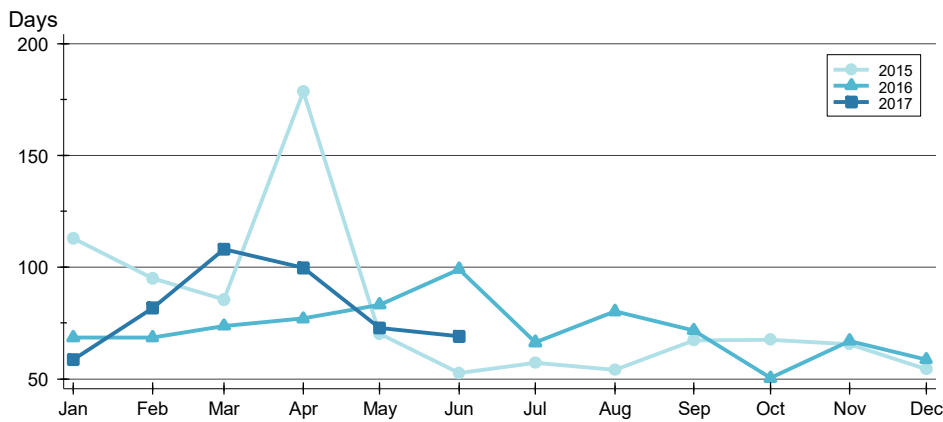


Month	2015	2016	2017
January	67,400	40,000	42,000
February	45,000	55,000	46,500
March	42,000	44,000	54,900
April	69,900	75,500	60,200
May	55,000	60,000	53,200
June	42,000	50,200	53,200
July	61,500	52,500	
August	65,000	44,000	
September	72,000	37,500	
October	72,000	42,000	
November	55,000	42,000	
December	42,000	40,000	

PENDING CONTRACTS ANALYSIS

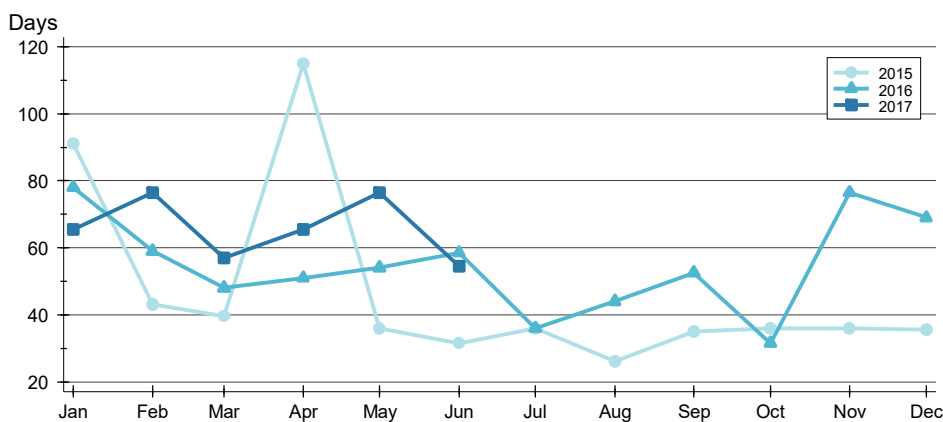
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE DOM >>



Month	2015	2016	2017
January	113	68	59
February	95	68	82
March	85	74	108
April	179	77	100
May	70	83	73
June	53	99	69
July	57	66	
August	54	80	
September	67	72	
October	68	50	
November	65	67	
December	54	59	

MEDIAN DOM >>



Month	2015	2016	2017
January	91	78	66
February	43	59	77
March	40	48	57
April	115	51	66
May	36	54	77
June	32	59	55
July	36	36	
August	26	44	
September	35	53	
October	36	32	
November	36	77	
December	36	69	