

MARKET OVERVIEW >>

Great Bend Area Home Sales Fell in June

Total home sales in the Great Bend area fell last month to 24 units, compared to 28 units in June 2016. Total sales volume was \$2.9 million, down from a year earlier.

The median sale price in June was \$112,575, up from \$95,250 a year earlier. Homes that sold in June were typically on the market for 52 days and sold for 95.6% of their list prices.

Great Bend Area Active Listings Up at End of June

The total number of active listings in the Great Bend area at the end of June was 145 units, up from 111 at the same point in 2016. This represents a 6.0 months' supply of homes available for sale. The median list price of homes on the market at the end of June was \$112,000.

During June, a total of 21 contracts were written down from 26 in June 2016. At the end of the month, there were 28 contracts pending, compared to 31 at the end of June 2016.

Great Bend Area				
Current Month		June		
Summary Statistics		2017	2016	Change
Home Sales		24	28	-14.3%
Active Listings		145	111	30.6%
Months' Supply		6.0	4.0	52.4%
New Listings		29	41	-29.3%
Contracts Written		21	26	-19.2%
Pending Contracts		28	31	-9.7%
Sales Volume (1,000s)		2,899	2,992	-3.1%
Average	Sale Price	120,785	106,858	13.0%
	List Price of Actives	127,244	136,280	-6.6%
	Days on Market	80	79	2.1%
	Percent of List	95.3%	95.4%	-0.2%
	Percent of Original	91.9%	93.1%	-1.3%
Median	Sale Price	112,575	95,250	18.2%
	List Price of Actives	112,000	114,900	-2.5%
	Days on Market	52	36	43.1%
	Percent of List	95.6%	96.4%	-0.7%
	Percent of Original	94.9%	95.7%	-0.8%

REPORT CONTENTS >>

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THREE-YEAR COMPARISONS

SUMMARY >>

BREAKDOWNS BY HOME TYPE GREAT BEND AREA AS OF 7/9/2017

June MLS Statistics		2017			2016			2015		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		24	24	0	28	28	0	17	17	0
Change from prior year		-14.3%	-14.3%	N/A	64.7%	64.7%	N/A	-39.3%	-39.3%	N/A
Active Listings		145	139	6	111	109	2	93	93	0
Change from prior year		30.6%	27.5%	200.0%	19.4%	17.2%	N/A	12.0%	12.0%	N/A
Months' Supply		6.0	5.8	N/A	4.0	3.9	N/A	5.5	5.5	N/A
Change from prior year		52.4%	48.8%	N/A	-27.5%	-28.8%	N/A	84.5%	84.5%	N/A
New Listings		29	29	0	41	41	0	26	26	0
Change from prior year		-29.3%	-29.3%	N/A	57.7%	57.7%	N/A	-18.8%	-18.8%	N/A
Contracts Written		21	21	0	26	26	0	19	19	0
Change from prior year		-19.2%	-19.2%	N/A	36.8%	36.8%	N/A	-9.5%	-9.5%	N/A
Pending Contracts		28	28	0	31	31	0	25	25	0
Change from prior year		-9.7%	-9.7%	N/A	24.0%	24.0%	N/A	-28.6%	-28.6%	N/A
Sales Volume (1,000s)		2,899	2,899	0	2,992	2,992	0	1,788	1,788	0
Change from prior year		-3.1%	-3.1%	N/A	67.3%	67.3%	N/A	-20.3%	-20.3%	N/A
Average	Sale Price	120,785	120,785	N/A	106,858	106,858	N/A	105,182	105,182	N/A
	Change from prior year	13.0%	13.0%	N/A	1.6%	1.6%	N/A	31.2%	31.2%	N/A
	List Price of Actives	127,244	124,108	199,900	136,280	133,506	287,450	151,178	151,178	N/A
	Change from prior year	-6.6%	-7.0%	N/A	-9.9%	-11.7%	N/A	22.1%	22.1%	N/A
	Days on Market	80	80	N/A	79	79	N/A	90	90	N/A
	Change from prior year	2.1%	2.1%	N/A	-12.9%	-12.9%	N/A	4.9%	4.9%	N/A
Median	Percent of List	95.3%	95.3%	N/A	95.4%	95.4%	N/A	94.1%	94.1%	N/A
	Change from prior year	-0.2%	-0.2%	N/A	1.4%	1.4%	N/A	0.7%	0.7%	N/A
	Percent of Original	91.9%	91.9%	N/A	93.1%	93.1%	N/A	90.3%	90.3%	N/A
	Change from prior year	-1.3%	-1.3%	N/A	3.1%	3.1%	N/A	-1.0%	-1.0%	N/A
	Sale Price	112,575	112,575	N/A	95,250	95,250	N/A	102,000	102,000	N/A
	Change from prior year	18.2%	18.2%	N/A	-6.6%	-6.6%	N/A	46.2%	46.2%	N/A
Median	List Price of Actives	112,000	107,000	198,900	114,900	110,000	287,450	119,900	119,900	N/A
	Change from prior year	-2.5%	-2.7%	N/A	-4.2%	-8.3%	N/A	26.2%	26.2%	N/A
	Days on Market	52	52	N/A	36	36	N/A	58	58	N/A
	Change from prior year	43.1%	43.1%	N/A	-37.9%	-37.9%	N/A	34.9%	34.9%	N/A
	Percent of List	95.6%	95.6%	N/A	96.4%	96.4%	N/A	95.4%	95.4%	N/A
	Change from prior year	-0.7%	-0.7%	N/A	1.0%	1.0%	N/A	0.2%	0.2%	N/A
Median	Percent of Original	94.9%	94.9%	N/A	95.7%	95.7%	N/A	89.3%	89.3%	N/A
	Change from prior year	-0.8%	-0.8%	N/A	7.2%	7.2%	N/A	-3.7%	-3.7%	N/A

YEAR-TO-DATE STATISTICS

SUMMARY >>

YTD BREAKDOWNS BY HOME TYPE

GREAT BEND AREA

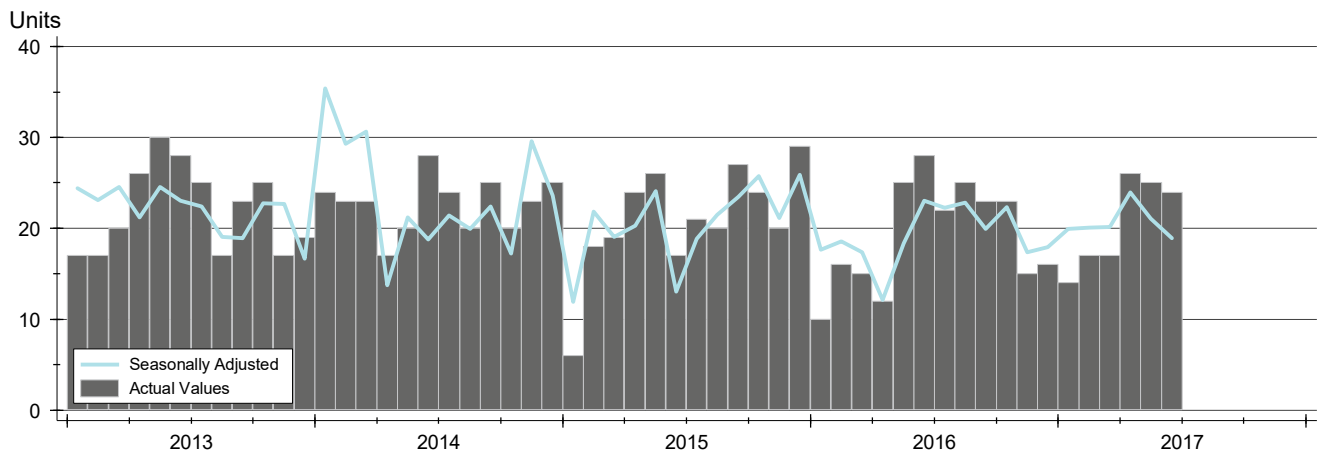
AS OF 7/9/2017

Year-to-Date Activity By Property Type		2017			2016			2015		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		123	123	0	106	106	0	110	110	0
Change from prior year		16.0%	16.0%	N/A	-3.6%	-3.6%	N/A	-18.5%	-18.5%	N/A
New Listings		219	213	6	190	189	1	153	153	0
Change from prior year		15.3%	12.7%	500.0%	24.2%	23.5%	N/A	-14.5%	-14.5%	N/A
Contracts Written		138	138	0	120	120	0	120	120	0
Change from prior year		15.0%	15.0%	N/A	0.0%	0.0%	N/A	-17.2%	-17.2%	N/A
Sales Volume (1,000s)		13,015	13,015	0	10,507	10,507	0	11,284	11,284	0
Change from prior year		23.9%	23.9%	N/A	-6.9%	-6.9%	N/A	-5.7%	-5.7%	N/A
Average	Sale Price	105,811	105,811	N/A	99,122	99,122	N/A	102,580	102,580	N/A
	Change from prior year	6.7%	6.7%	N/A	-3.4%	-3.4%	N/A	15.7%	15.7%	N/A
	Days on Market	88	88	N/A	75	75	N/A	78	78	N/A
	Change from prior year	18.5%	18.5%	N/A	-5.0%	-5.0%	N/A	-18.4%	-18.4%	N/A
	Percent of List	93.6%	93.6%	N/A	92.7%	92.7%	N/A	94.3%	94.3%	N/A
Change from prior year	0.9%	0.9%	N/A	-1.7%	-1.7%	N/A	0.8%	0.8%	N/A	
Median	Percent of Original	89.9%	89.9%	N/A	90.8%	90.8%	N/A	91.5%	91.5%	N/A
	Change from prior year	-1.0%	-1.0%	N/A	-0.8%	-0.8%	N/A	1.2%	1.2%	N/A
	Sale Price	90,000	90,000	N/A	88,750	88,750	N/A	86,000	86,000	N/A
	Change from prior year	1.4%	1.4%	N/A	3.2%	3.2%	N/A	10.3%	10.3%	N/A
	Days on Market	61	61	N/A	29	29	N/A	51	51	N/A
Change from prior year	114.0%	114.0%	N/A	-43.6%	-43.6%	N/A	-2.9%	-2.9%	N/A	
Percent of List	Change from prior year	0.4%	0.4%	N/A	-1.4%	-1.4%	N/A	0.8%	0.8%	N/A
	Percent of Original	91.8%	91.8%	N/A	94.1%	94.1%	N/A	93.0%	93.0%	N/A
	Change from prior year	-2.4%	-2.4%	N/A	1.1%	1.1%	N/A	0.6%	0.6%	N/A

CLOSED LISTINGS ANALYSIS

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

HISTORY >>



SUMMARY >>

Summary Statistics for Closed Listings		June			Year-to-Date		
		2017	2016	Change	2017	2016	Change
Closed Listings		24	28	-14.3%	123	106	16.0%
Volume (1,000s)		2,899	2,992	-3.1%	13,015	10,507	23.9%
Average	Sale Price	120,785	106,858	13.0%	105,811	99,122	6.7%
	Days on Market	80	79	2.1%	88	75	18.5%
	Percent of List	95.3%	95.4%	-0.2%	93.6%	92.7%	0.9%
	Percent of Original	91.9%	93.1%	-1.3%	89.9%	90.8%	-1.0%
Median	Sale Price	112,575	95,250	18.2%	90,000	88,750	1.4%
	Days on Market	52	36	43.1%	61	29	114.0%
	Percent of List	95.6%	96.4%	-0.7%	94.7%	94.4%	0.4%
	Percent of Original	94.9%	95.7%	-0.8%	91.8%	94.1%	-2.4%

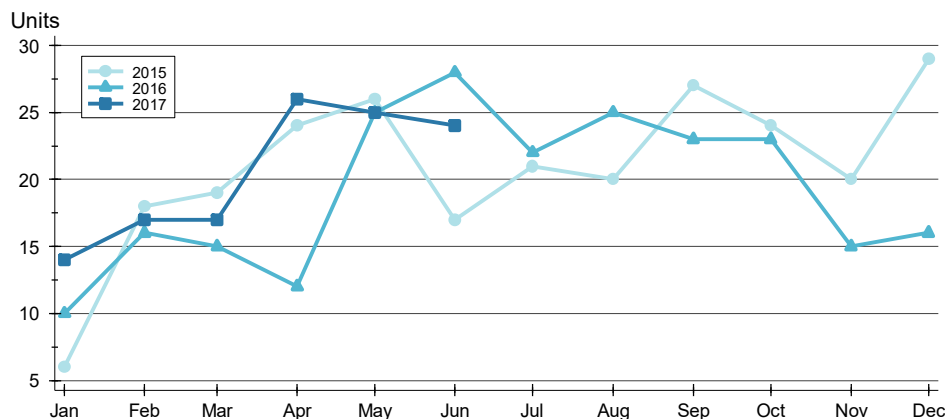
A total of 24 homes sold in the Great Bend area in June, down from 28 units in June 2016. Total sales volume fell to \$2.9 million compared to \$3.0 million in the previous year.

The median sales price in June was \$112,575, up 18.2% compared to the prior year. Median days on market was 52 days, down from 69 days in May, but up from 36 in June 2016.

CLOSED LISTINGS ANALYSIS

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

BY MONTH >>



Month	2015	2016	2017
January	6	10	14
February	18	16	17
March	19	15	17
April	24	12	26
May	26	25	25
June	17	28	24
July	21	22	22
August	20	25	25
September	27	23	23
October	24	23	23
November	20	15	15
December	29	16	16

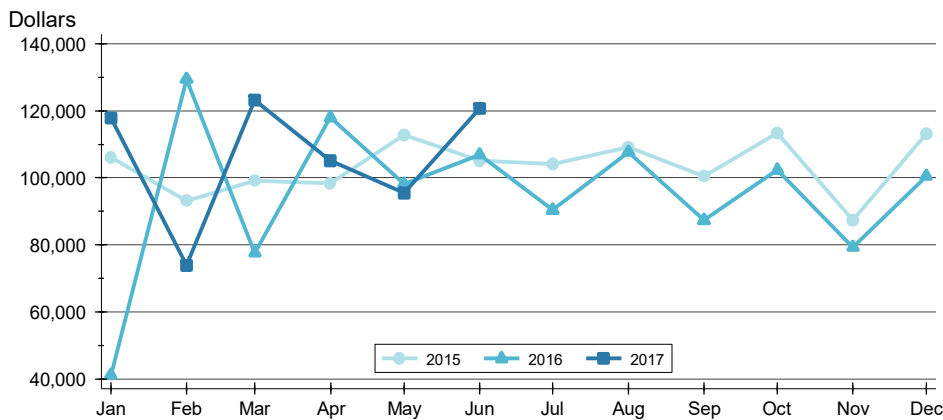
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$25,000-\$49,999	5	20.8%	193	38,660	40,000	69	61	93.9%	95.2%	88.1%	95.2%
\$50,000-\$99,999	5	20.8%	401	80,200	76,000	55	56	95.4%	94.7%	93.6%	94.7%
\$100,000-\$124,999	3	12.5%	330	110,050	108,150	257	279	95.4%	97.7%	84.8%	86.6%
\$125,000-\$149,999	4	16.7%	550	137,600	135,000	51	37	94.1%	93.1%	92.9%	93.1%
\$150,000-\$174,999	4	16.7%	652	162,975	159,500	64	73	98.3%	98.5%	97.8%	97.4%
\$175,000-\$199,999	1	4.2%	197	196,500	196,500	40	40	94.0%	94.0%	89.7%	89.7%
\$200,000-\$249,999	1	4.2%	225	225,000	225,000	35	35	90.4%	90.4%	90.4%	90.4%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	1	4.2%	351	350,600	350,600	5	5	100.0%	100.0%	100.0%	100.0%
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	24	100.0%	2,899	120,785	112,575	80	52	95.3%	95.6%	91.9%	94.9%

CLOSED LISTINGS ANALYSIS

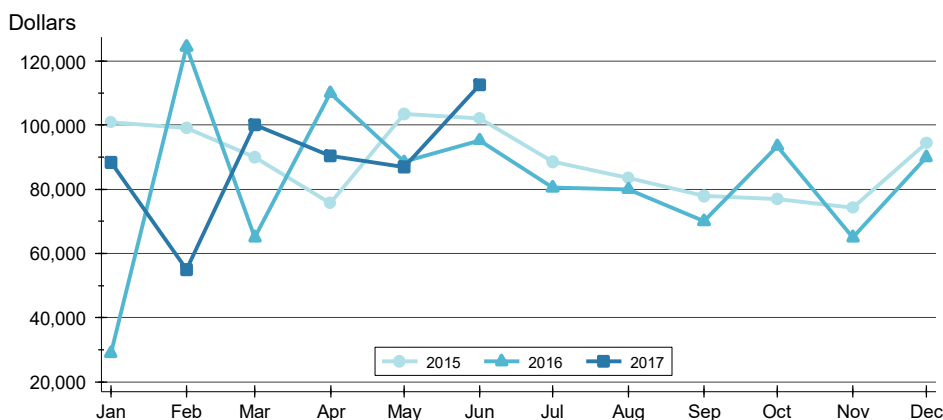
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE >>



Month	2015	2016	2017
January	105,967	41,140	117,896
February	93,222	129,441	73,906
March	99,200	77,513	123,171
April	98,404	117,958	105,040
May	112,900	98,172	95,360
June	105,182	106,858	120,785
July	104,195	90,382	
August	109,116	107,636	
September	100,544	87,278	
October	113,467	102,357	
November	87,445	79,302	
December	113,224	100,494	

MEDIAN PRICE >>

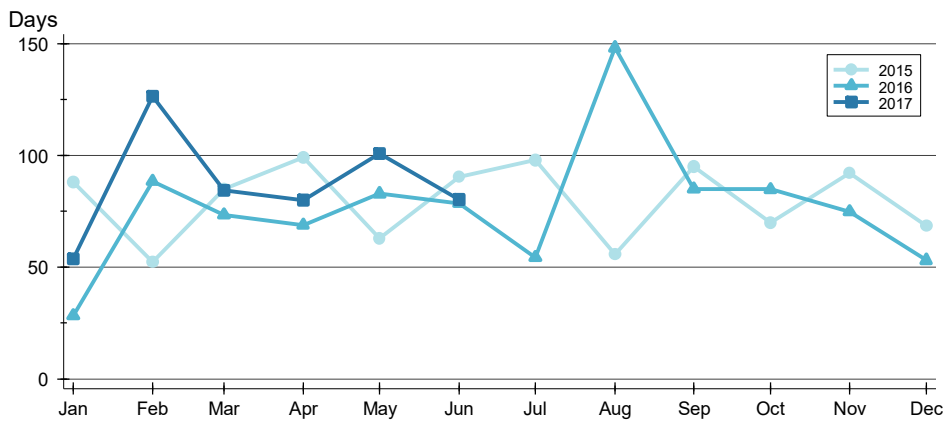


Month	2015	2016	2017
January	100,950	28,950	88,450
February	99,000	124,450	55,000
March	90,000	65,000	100,000
April	75,750	110,000	90,500
May	103,500	88,500	87,000
June	102,000	95,250	112,575
July	88,500	80,500	
August	83,500	80,000	
September	78,000	70,000	
October	76,950	93,500	
November	74,250	65,000	
December	94,500	90,000	

CLOSED LISTINGS ANALYSIS

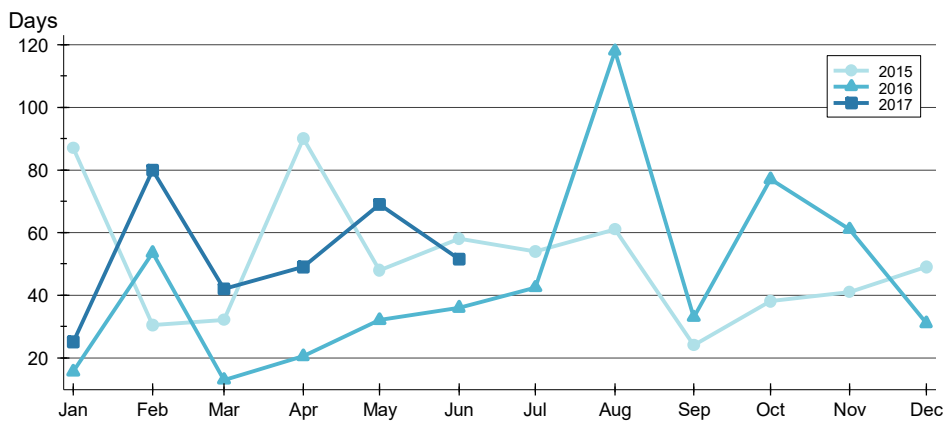
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE DOM >>



Month	2015	2016	2017
January	88	28	54
February	52	89	127
March	85	73	84
April	99	69	80
May	63	83	101
June	90	79	80
July	98	54	56
August	56	148	54
September	95	85	85
October	70	85	75
November	92	75	75
December	68	53	53

MEDIAN DOM >>

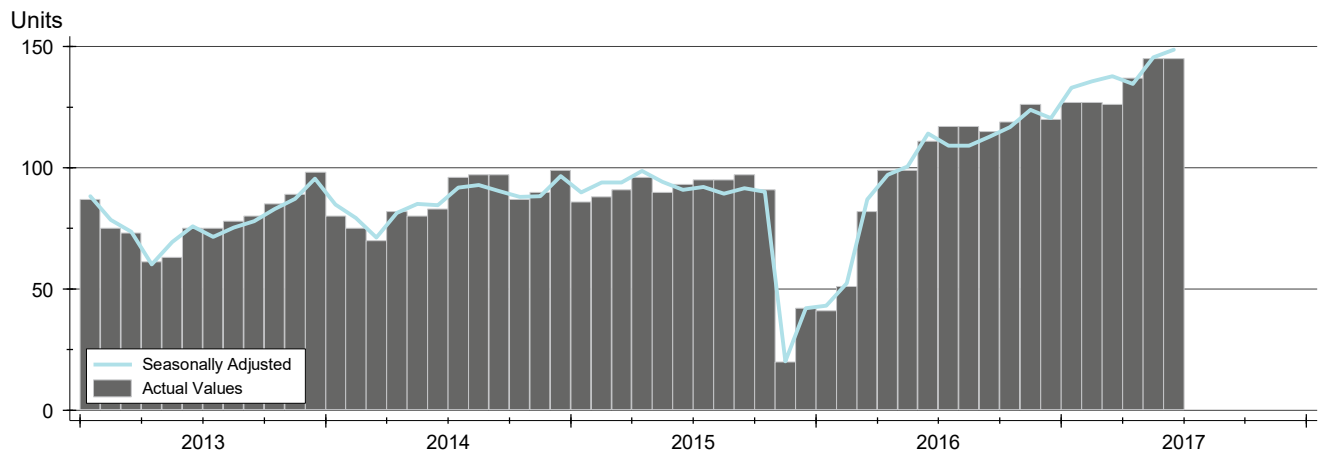


Month	2015	2016	2017
January	87	16	25
February	31	54	80
March	32	13	42
April	90	21	49
May	48	32	69
June	58	36	52
July	54	43	54
August	61	118	61
September	24	33	33
October	38	77	41
November	41	61	61
December	49	31	31

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2017	2016	Change
Active Listings		145	111	30.6%
Months' Supply		6.0	4.0	52.4%
Volume (1,000s)		18,450	15,127	22.0%
Average	List Price	127,244	136,280	-6.6%
	Days on Market	123	93	31.6%
	Percent of Original	96.7%	96.9%	-0.3%
Median	List Price	112,000	114,900	-2.5%
	Days on Market	85	78	9.0%
	Percent of Original	100.0%	100.0%	0.0%

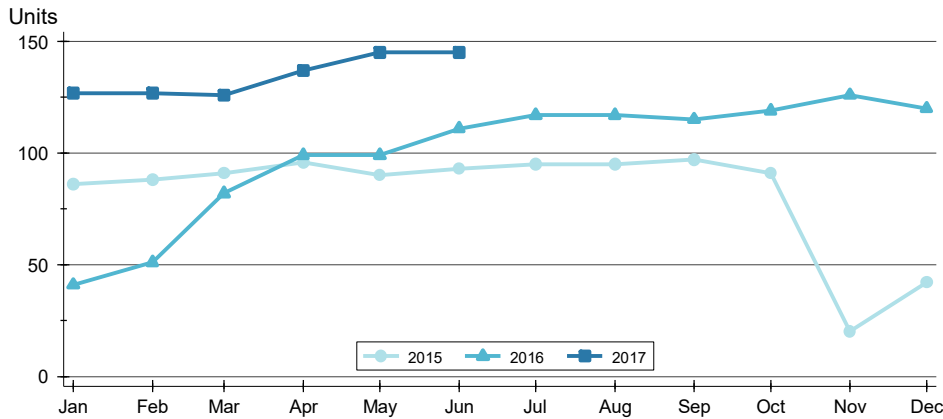
A total of 145 homes were available for sale in the Great Bend area at the end of June. This represents a 6.0 months' supply of active listings.

The median list price of homes on the market at the end of June was \$112,000, down 2.5% from 2016. The typical time on market for active listings was 85 days, up from 78 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



Month	2015	2016	2017
January	86	41	127
February	88	51	127
March	91	82	126
April	96	99	137
May	90	99	145
June	93	111	145
July	95	117	
August	95	117	
September	97	115	
October	91	119	
November	20	126	
December	42	120	

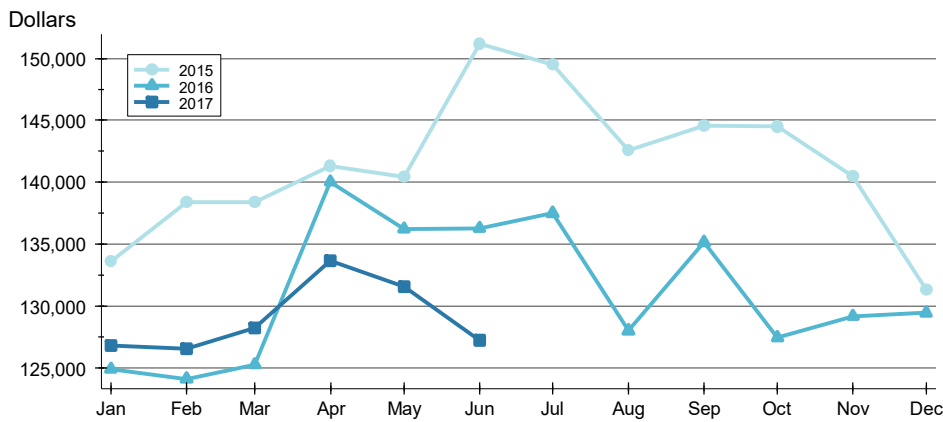
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	1	0.7%	20	N/A	19,900	19,900	232	232	90.5%	90.5%
\$25,000-\$49,999	25	17.2%	928	5.0	37,132	35,000	87	40	96.7%	100.0%
\$50,000-\$99,999	42	29.0%	3,166	8.4	75,392	75,000	87	60	96.2%	100.0%
\$100,000-\$124,999	17	11.7%	1,967	5.7	115,700	115,900	180	107	95.7%	100.0%
\$125,000-\$149,999	19	13.1%	2,587	4.8	136,147	135,000	116	89	97.9%	98.6%
\$150,000-\$174,999	13	9.0%	2,107	3.3	162,100	159,900	210	90	95.5%	94.5%
\$175,000-\$199,999	8	5.5%	1,547	8.0	193,425	198,900	99	87	100.0%	100.0%
\$200,000-\$249,999	10	6.9%	2,336	10.0	233,600	237,400	130	73	97.1%	100.0%
\$250,000-\$299,999	2	1.4%	558	N/A	278,900	278,900	179	179	99.7%	99.7%
\$300,000-\$399,999	5	3.4%	1,710	5.0	341,920	335,000	182	121	93.8%	93.1%
\$400,000-\$499,999	2	1.4%	845	N/A	422,500	422,500	81	81	100.0%	100.0%
\$500,000-\$749,999	1	0.7%	679	N/A	679,000	679,000	215	215	100.0%	100.0%
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	145	100.0%	18,450	6.0	127,244	112,000	123	85	96.7%	100.0%

ACTIVE LISTINGS ANALYSIS

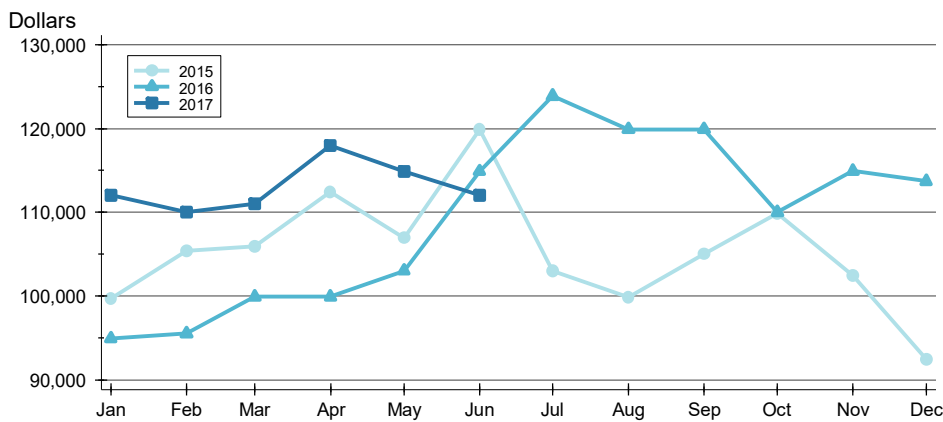
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE »



Month	2015	2016	2017
January	133,609	124,898	126,830
February	138,428	124,141	126,564
March	138,420	125,268	128,224
April	141,318	140,043	133,660
May	140,459	136,216	131,588
June	151,178	136,280	127,244
July	149,534	137,501	
August	142,571	128,019	
September	144,533	135,164	
October	144,495	127,461	
November	140,470	129,183	
December	131,329	129,478	

MEDIAN PRICE »

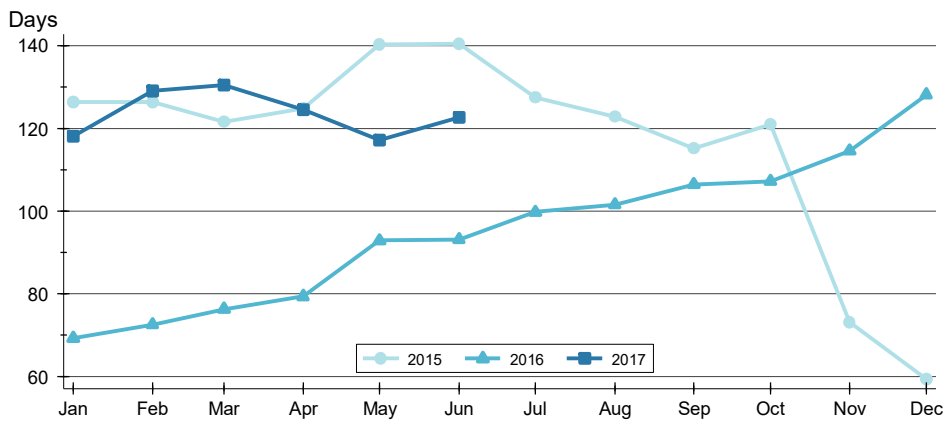


Month	2015	2016	2017
January	99,700	94,900	112,000
February	105,400	95,500	110,000
March	105,900	99,900	111,000
April	112,400	99,900	118,000
May	106,900	103,000	114,900
June	119,900	114,900	112,000
July	103,000	123,900	
August	99,800	119,900	
September	105,000	119,900	
October	109,900	110,000	
November	102,500	114,950	
December	92,400	113,700	

ACTIVE LISTINGS ANALYSIS

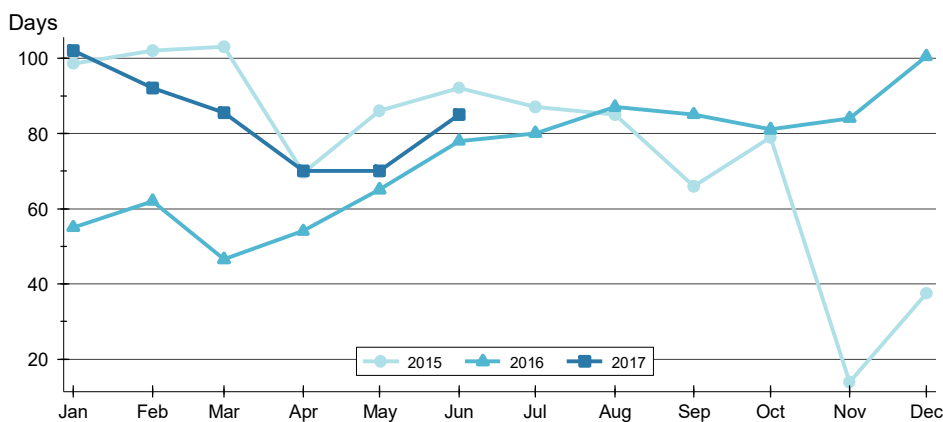
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE DOM



Month	2015	2016	2017
January	126	69	118
February	126	73	129
March	122	76	130
April	125	79	125
May	140	93	117
June	140	93	123
July	127	100	
August	123	102	
September	115	106	
October	121	107	
November	73	115	
December	60	128	

MEDIAN DOM

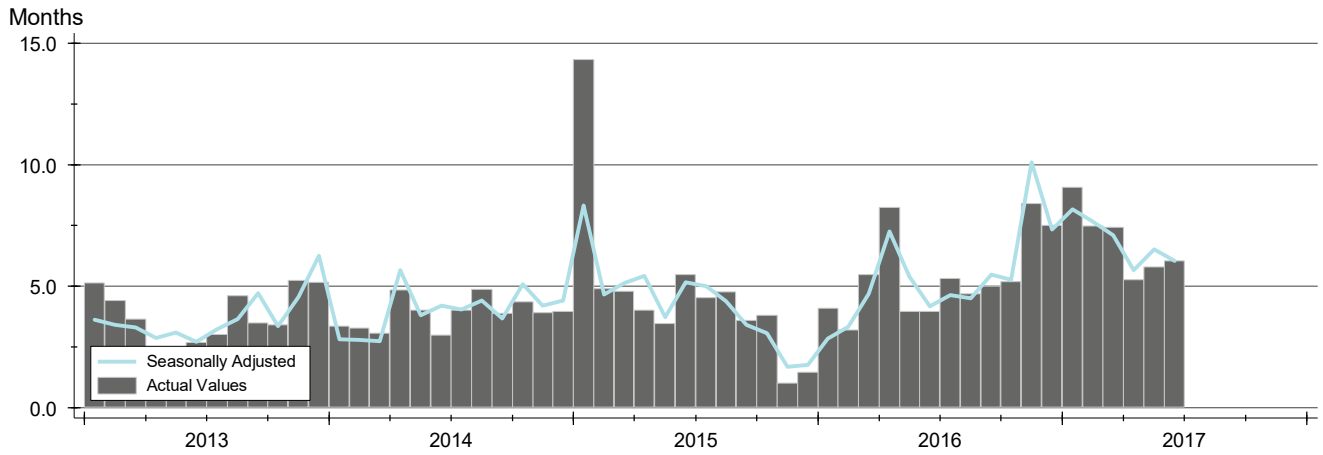


Month	2015	2016	2017
January	99	55	102
February	102	62	92
March	103	47	86
April	70	54	70
May	86	65	70
June	92	78	85
July	87	80	
August	85	87	
September	66	85	
October	79	81	
November	14	84	
December	38	101	

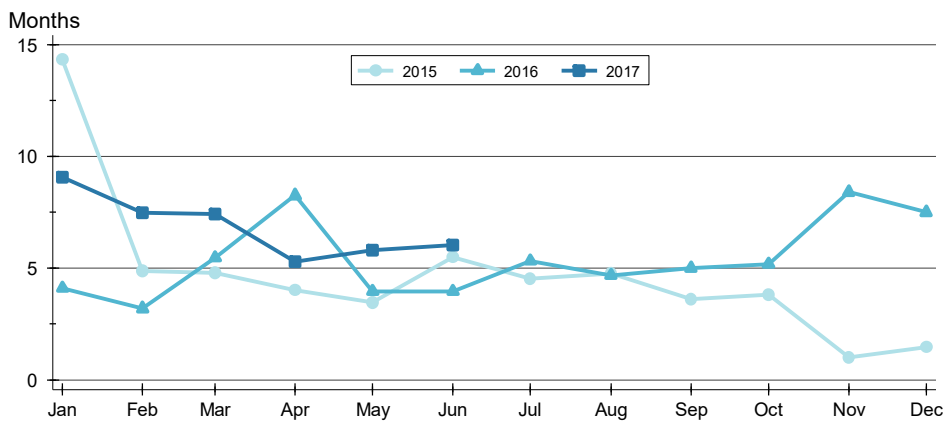
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



BY MONTH >>

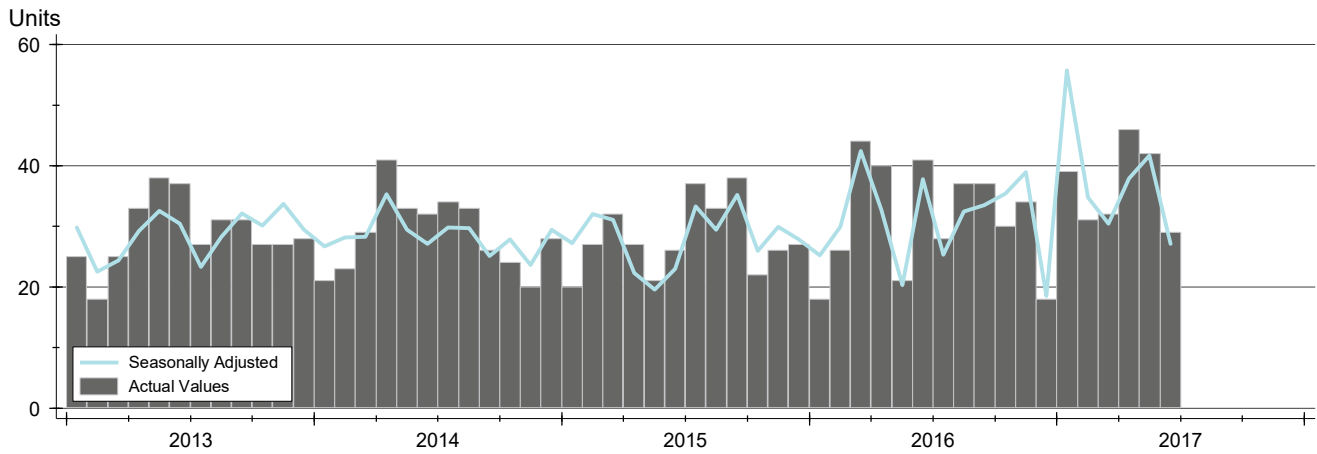


Month	2015	2016	2017
January	14.3	4.1	9.1
February	4.9	3.2	7.5
March	4.8	5.5	7.4
April	4.0	8.3	5.3
May	3.5	4.0	5.8
June	5.5	4.0	6.0
July	4.5	5.3	
August	4.8	4.7	
September	3.6	5.0	
October	3.8	5.2	
November	1.0	8.4	
December	1.4	7.5	

NEW LISTINGS ANALYSIS

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

HISTORY >>



SUMMARY >>

Summary Statistics for New Listings		June		
		2017	2016	Change
Current Month	New Listings	29	41	-29.3%
	Volume (1,000s)	2,610	3,796	-31.2%
	Average List Price	89,993	92,585	-2.8%
	Median List Price	75,000	86,000	-12.8%
YTD	New Listings	219	190	15.3%
	Volume (1,000s)	25,202	21,583	16.8%
	Average List Price	115,078	113,595	1.3%
	Median List Price	95,000	94,900	0.1%

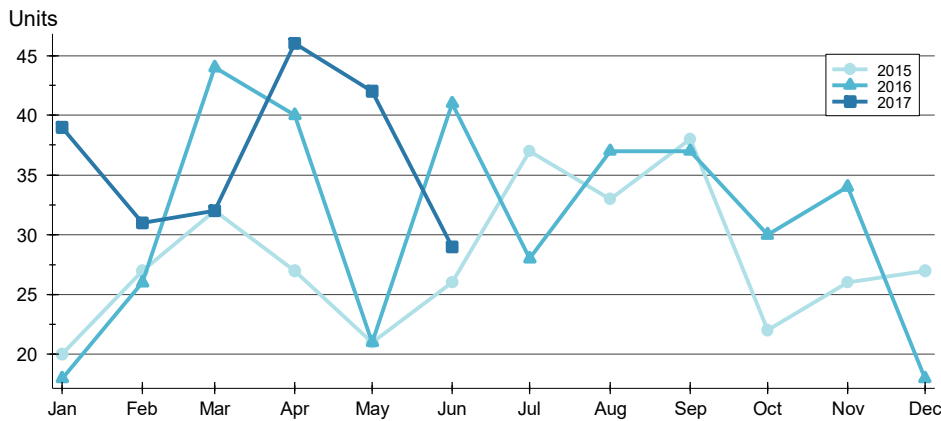
A total of 29 new listings were added in the Great Bend area during June, down 29.3% from the same month in 2016. Year-to-date the Great Bend area has seen 219 new listings.

The median list price of these homes was \$75,000 down from \$86,000 in 2016.

NEW LISTINGS ANALYSIS

BY MONTH >>

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



Month	2015	2016	2017
January	20	18	39
February	27	26	31
March	32	44	32
April	27	40	46
May	21	21	42
June	26	41	29
July	37	28	37
August	33	37	37
September	38	37	29
October	22	30	18
November	26	34	18
December	27	18	18

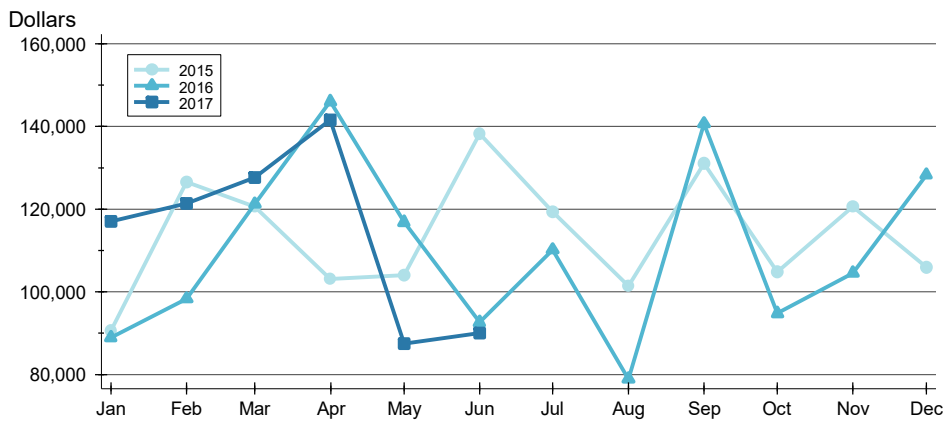
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	1	3.4%	25	24,900	24,900
\$25,000-\$49,999	6	20.7%	209	34,900	31,750
\$50,000-\$99,999	14	48.3%	1,090	77,886	74,950
\$100,000-\$124,999	2	6.9%	237	118,700	118,700
\$125,000-\$149,999	4	13.8%	563	140,700	144,400
\$150,000-\$174,999	0	0.0%	0	N/A	N/A
\$175,000-\$199,999	0	0.0%	0	N/A	N/A
\$200,000-\$249,999	2	6.9%	485	242,450	242,450
\$250,000-\$299,999	0	0.0%	0	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A
All price ranges	29	100.0%	2,610	89,993	75,000

NEW LISTINGS ANALYSIS

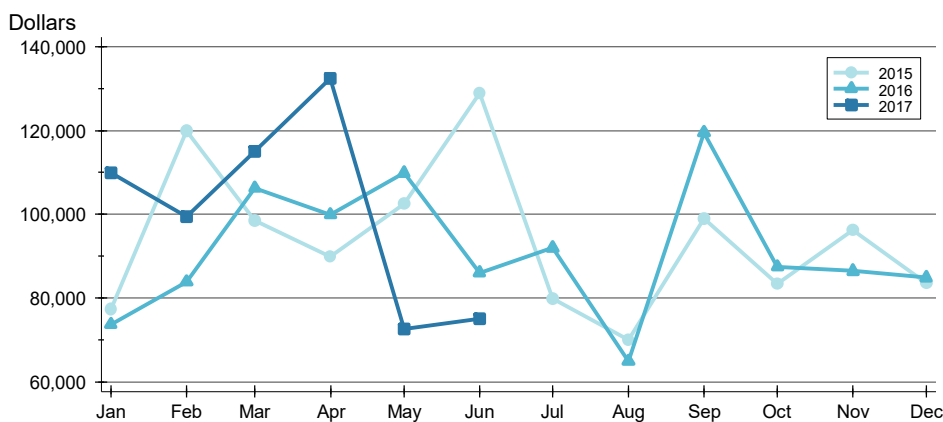
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE >>



Month	2015	2016	2017
January	90,560	88,889	117,023
February	126,470	98,308	121,342
March	120,656	121,273	127,622
April	103,156	146,048	141,561
May	104,058	116,814	87,407
June	138,269	92,585	89,993
July	119,303	110,171	
August	101,402	78,941	
September	131,075	140,703	
October	104,800	94,770	
November	120,546	104,574	
December	105,930	128,316	

MEDIAN PRICE >>

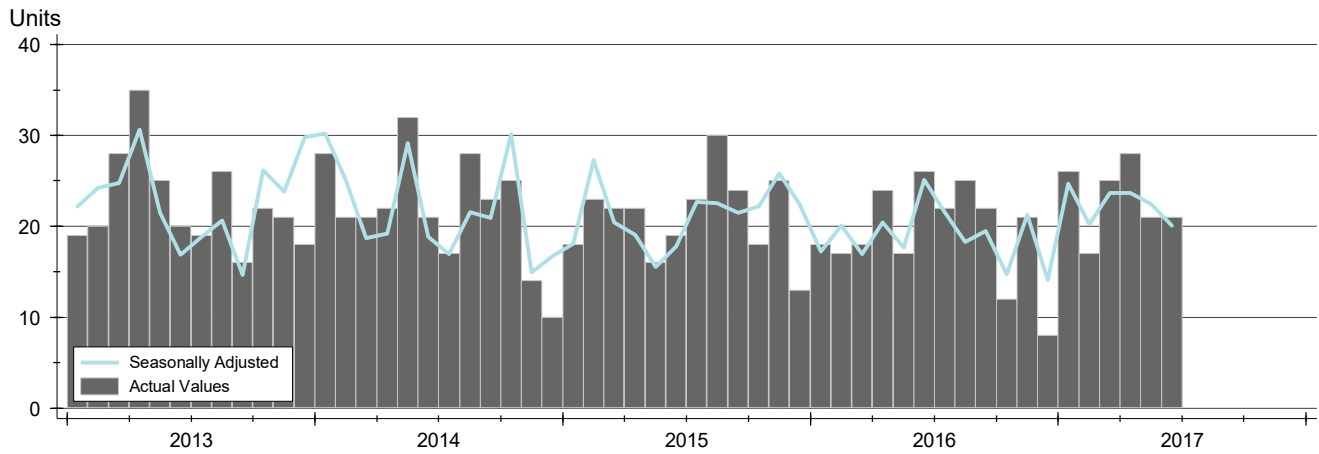


Month	2015	2016	2017
January	77,400	73,700	109,900
February	119,900	83,900	99,500
March	98,450	106,250	114,950
April	89,900	99,950	132,450
May	102,500	109,900	72,500
June	128,900	86,000	75,000
July	79,900	91,950	
August	69,900	64,900	
September	99,000	119,500	
October	83,450	87,400	
November	96,200	86,400	
December	83,500	84,900	

CONTRACTS WRITTEN ANALYSIS

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		June			Year-to-Date		
		2017	2016	Change	2017	2016	Change
Closed Listings		21	26	-19.2%	138	120	15.0%
Volume (1,000s)		1,945	2,314	-15.9%	14,637	12,074	21.2%
Average	Sale Price	92,614	88,988	4.1%	106,063	100,619	5.4%
	Days on Market	100	101	-0.5%	90	78	15.2%
	Percent of Original	96.4%	90.5%	6.5%	90.9%	90.3%	0.7%
Median	Sale Price	74,900	82,000	-8.7%	89,700	87,950	2.0%
	Days on Market	62	53	18.1%	62	32	92.2%
	Percent of Original	100.0%	93.3%	7.2%	93.0%	93.6%	-0.6%

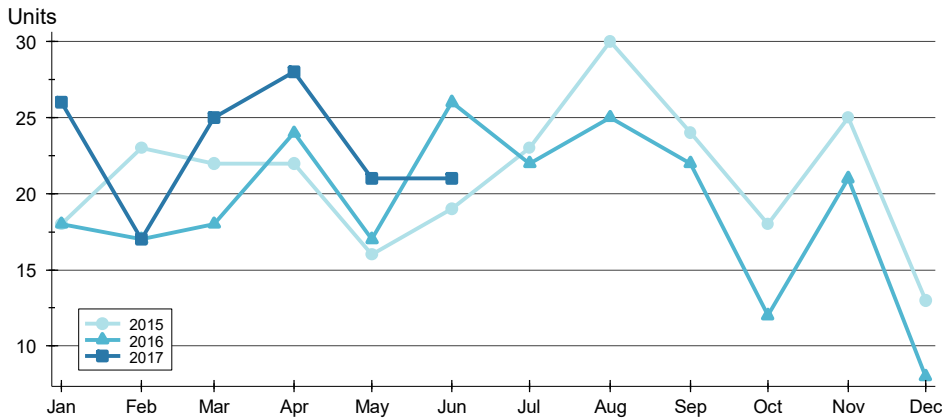
A total of 21 contracts for sale were written in the Great Bend area during the month of June, down from 26 in 2016. The median list price of these homes was \$74,900, down from \$82,000 the prior year.

Half of the homes that went under contract in June were on the market less than 62 days, compared to 53 days in June 2016.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



Month	2015	2016	2017
January	18	18	26
February	23	17	17
March	22	18	25
April	22	24	28
May	16	17	21
June	19	26	21
July	23	22	22
August	30	25	25
September	24	22	22
October	18	12	12
November	25	21	21
December	13	8	8

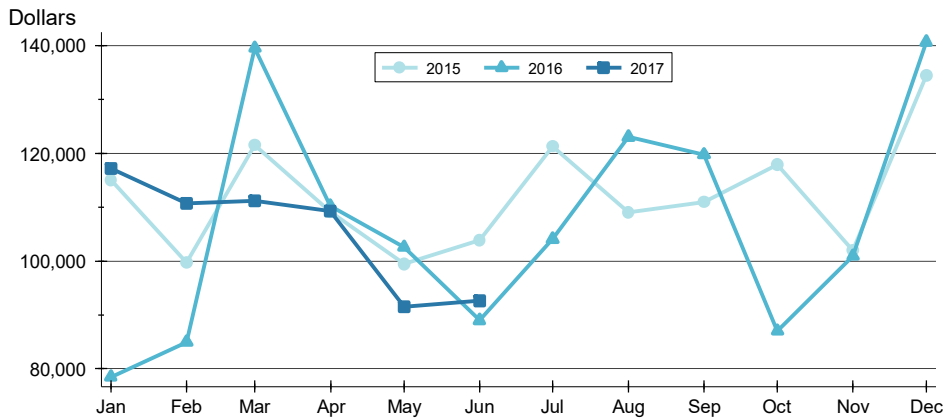
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	2	9.5%	48	23,900	23,900	39	39	97.9%	97.9%
\$25,000-\$49,999	3	14.3%	109	36,233	35,900	293	42	98.4%	100.0%
\$50,000-\$99,999	10	47.6%	752	75,200	72,400	48	42	96.5%	100.0%
\$100,000-\$124,999	1	4.8%	105	104,900	104,900	225	225	100.0%	100.0%
\$125,000-\$149,999	2	9.5%	289	144,400	144,400	36	36	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	9.5%	393	196,400	196,400	141	141	88.8%	88.8%
\$200,000-\$249,999	1	4.8%	250	249,900	249,900	94	94	90.9%	90.9%
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	21	100.0%	1,945	92,614	74,900	100	62	96.4%	100.0%

CONTRACTS WRITTEN ANALYSIS

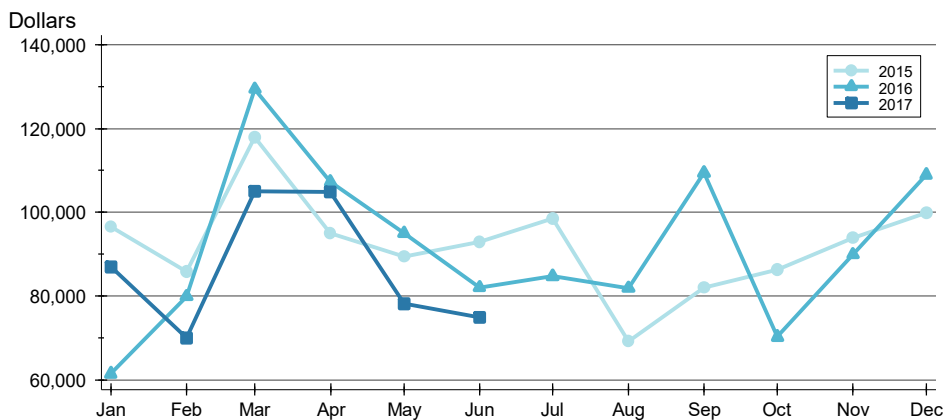
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE >>



Month	2015	2016	2017
January	115,083	78,543	117,158
February	99,657	84,988	110,685
March	121,523	139,517	111,180
April	109,123	110,250	109,346
May	99,469	102,629	91,562
June	103,937	88,988	92,614
July	121,287	104,100	
August	109,060	123,056	
September	110,971	119,777	
October	117,903	87,024	
November	102,004	100,967	
December	134,438	140,713	

MEDIAN PRICE >>

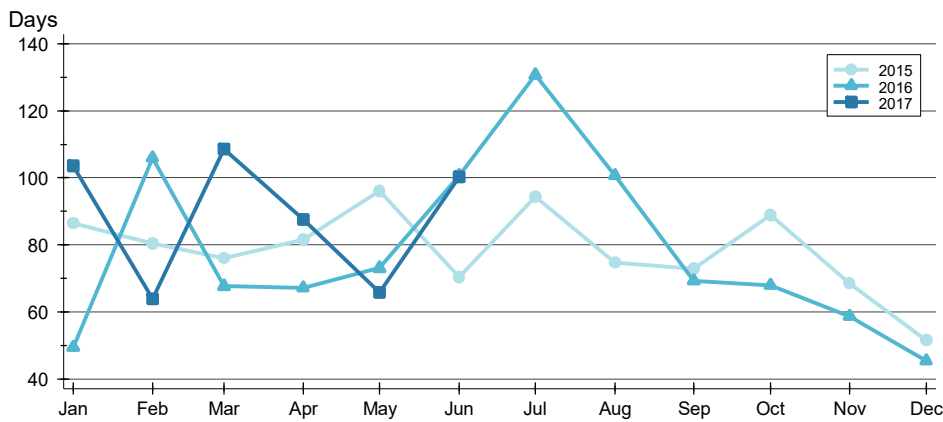


Month	2015	2016	2017
January	96,450	61,450	86,950
February	85,900	79,900	69,900
March	117,950	129,400	105,000
April	94,950	107,250	104,750
May	89,450	95,000	78,200
June	92,900	82,000	74,900
July	98,500	84,700	
August	69,200	81,900	
September	81,950	109,450	
October	86,250	70,200	
November	93,900	89,900	
December	99,900	108,950	

CONTRACTS WRITTEN ANALYSIS

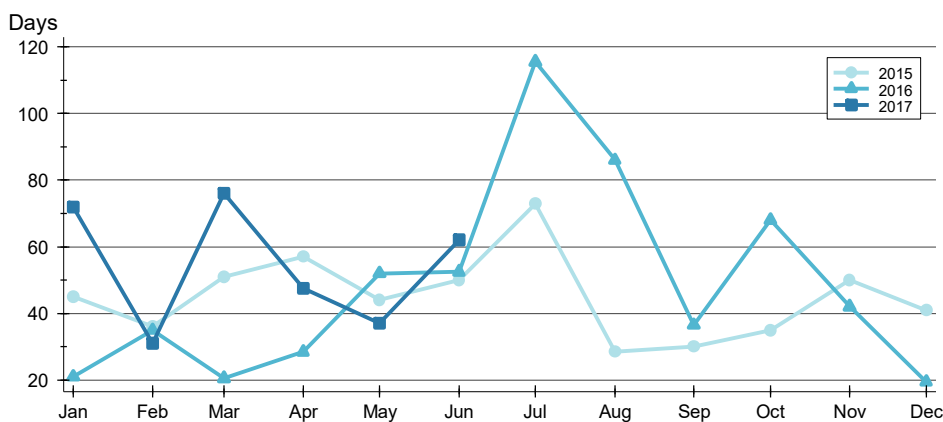
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE DOM >>



Month	2015	2016	2017
January	86	49	103
February	80	106	64
March	76	68	109
April	82	67	88
May	96	73	66
June	70	101	100
July	94	131	66
August	75	101	66
September	73	69	66
October	89	68	66
November	68	59	66
December	51	45	66

MEDIAN DOM >>

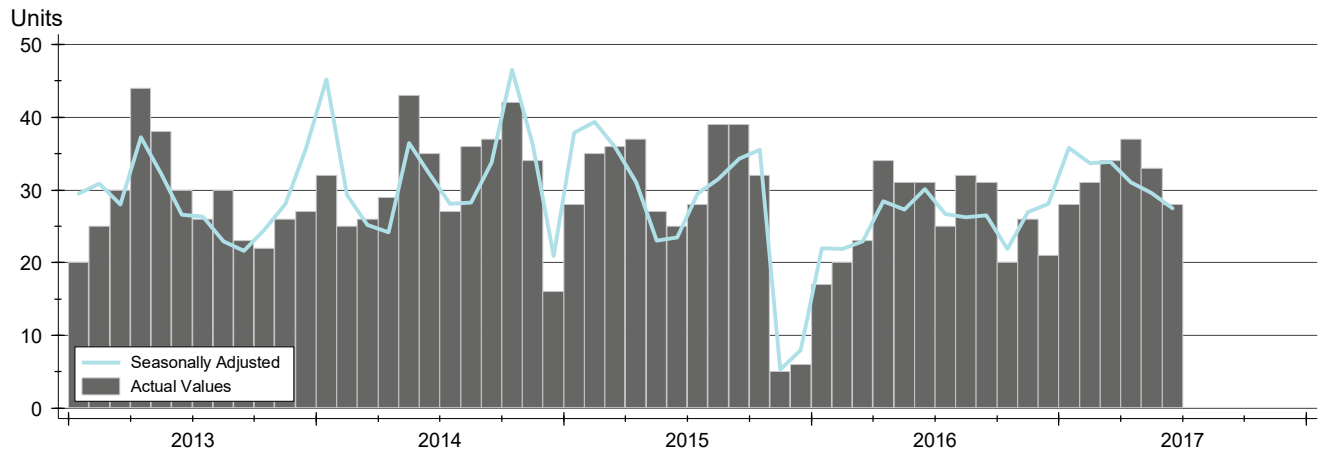


Month	2015	2016	2017
January	45	21	72
February	36	35	31
March	51	21	76
April	57	29	48
May	44	52	37
June	50	53	62
July	73	116	62
August	29	86	62
September	30	37	62
October	35	68	62
November	50	42	62
December	41	20	62

PENDING CONTRACTS ANALYSIS

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of June		
		2017	2016	Change
Active Listings		28	31	-9.7%
Volume (1,000s)		2,368	3,257	-27.3%
Average	List Price	84,564	105,058	-19.5%
	Days on Market	77	74	4.5%
	Percent of Original	98.7%	97.2%	1.5%
Median	List Price	76,550	89,500	-14.5%
	Days on Market	30	46	-34.8%
	Percent of Original	100.0%	100.0%	0.0%

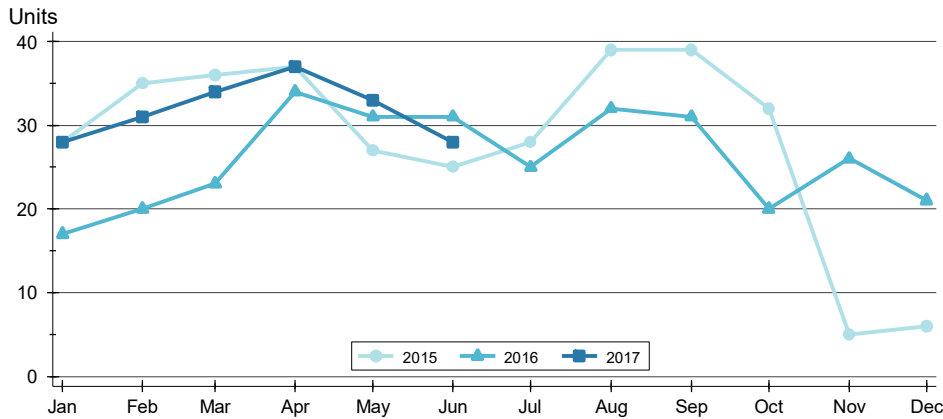
A total of 28 listings in the Great Bend area had contracts pending at the end of June, down from 31 contracts pending at the end of June 2016.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**



Month	2015	2016	2017
January	28	17	28
February	35	20	31
March	36	23	34
April	37	34	37
May	27	31	33
June	25	31	28
July	28	25	28
August	39	32	32
September	39	31	31
October	32	20	20
November	5	26	26
December	6	21	21

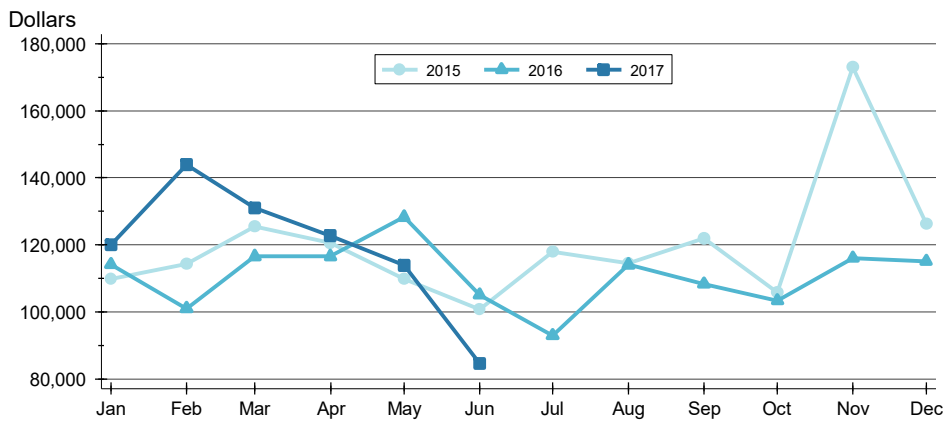
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	2	7.1%	48	23,900	23,900	39	39	97.9%	97.9%
\$25,000-\$49,999	5	17.9%	174	34,840	35,900	182	21	100.0%	100.0%
\$50,000-\$99,999	14	50.0%	1,090	77,821	76,550	42	29	98.2%	100.0%
\$100,000-\$124,999	1	3.6%	105	104,900	104,900	225	225	100.0%	100.0%
\$125,000-\$149,999	4	14.3%	559	139,650	139,900	20	7	100.0%	100.0%
\$150,000-\$174,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$175,000-\$199,999	2	7.1%	393	196,400	196,400	141	141	96.1%	96.1%
\$200,000-\$249,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$250,000-\$299,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$300,000-\$399,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$400,000-\$499,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$500,000-\$749,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$750,000-\$999,999	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	28	100.0%	2,368	84,564	76,550	77	30	98.7%	100.0%

PENDING CONTRACTS ANALYSIS

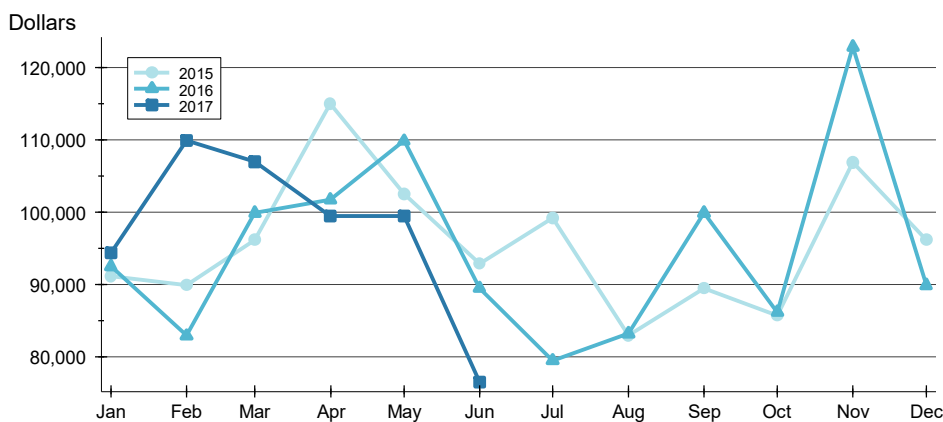
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE PRICE »



Month	2015	2016	2017
January	109,814	114,076	120,082
February	114,263	100,950	143,882
March	125,417	116,539	130,998
April	120,530	116,494	122,765
May	109,737	128,303	113,900
June	100,796	105,058	84,564
July	117,990	92,864	117,990
August	114,487	113,975	114,487
September	122,049	108,300	122,049
October	105,805	103,330	105,805
November	173,040	115,977	173,040
December	126,150	115,086	126,150

MEDIAN PRICE »

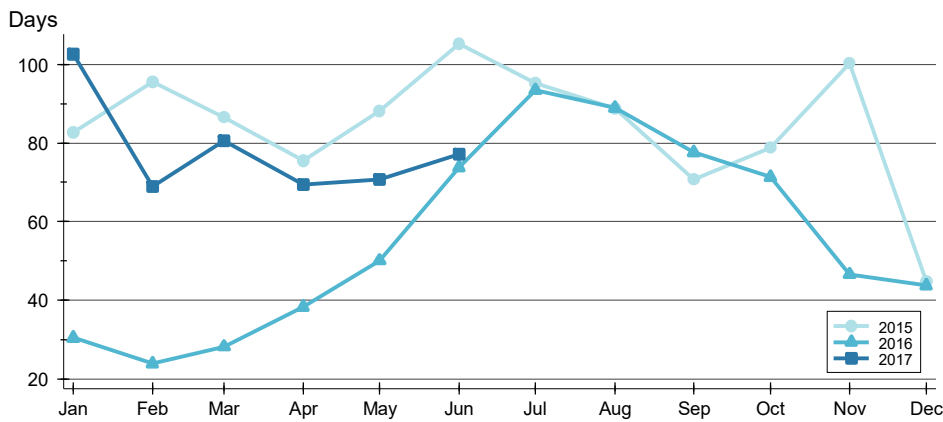


Month	2015	2016	2017
January	91,200	92,500	94,400
February	89,900	82,900	109,900
March	96,200	99,900	107,000
April	115,000	101,750	99,500
May	102,500	109,900	99,500
June	92,900	89,500	76,550
July	99,200	79,500	99,200
August	82,900	83,200	82,900
September	89,500	99,900	89,500
October	85,750	86,200	85,750
November	106,900	122,900	106,900
December	96,200	89,900	96,200

PENDING CONTRACTS ANALYSIS

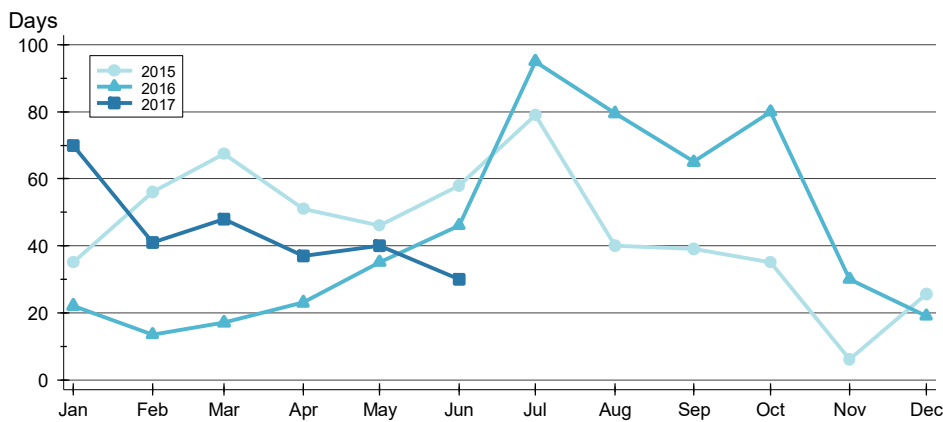
**GREAT BEND AREA
ALL HOMES (NEW & EXISTING)
AS OF 7/9/2017**

AVERAGE DOM >>



Month	2015	2016	2017
January	83	30	103
February	96	24	69
March	87	28	81
April	76	38	69
May	88	50	71
June	105	74	77
July	95	93	
August	89	89	
September	71	78	
October	79	71	
November	100	47	
December	45	44	

MEDIAN DOM >>



Month	2015	2016	2017
January	35	22	70
February	56	14	41
March	68	17	48
April	51	23	37
May	46	35	40
June	58	46	30
July	79	95	
August	40	80	
September	39	65	
October	35	80	
November	6	30	
December	26	19	